(Incorporated in Malaysia)

# Condensed Financial Statements Unaudited Statements of Financial Position As At 31 December 2017

The Group The Bank As at As at As at As at 30/06/2017 31/12/2017 30/06/2017 31/12/2017 Note RM'000 RM'000 RM'000 RM'000 **ASSETS** Cash and short-term funds 8.601.902 10.823.310 8.352.574 10.199.194 Deposits and placements with banks and other financial institutions 4,406,888 826,743 3,987,073 393,664 Securities purchased under resale agreements 691,214 300,880 691,214 300,880 Financial assets held-for-trading Α8 5.688.165 4.439.145 5.405.310 6.234.710 Financial investments available-for-sale Α9 32,319,373 27,654,217 29,519,100 24,886,280 Financial investments held-to-maturity A10 12,798,874 13,060,604 10,045,962 10,408,793 Loans, advances and financing A11 124,380,893 123,990,941 102,360,852 102.538.550 Other assets A12 852,440 1,407,731 778,566 1,309,339 807,035 Derivative financial instruments 798,589 953,042 947,583 Amount due from subsidiaries 89.035 13,484 Statutory deposits with Central Banks 3,783,026 3,738,230 3,007,895 2,986,547 Subsidiary companies 2,140,913 1,662,409 Investment in associated company 3,672,250 3,466,891 946,525 946,525 Investment in joint venture A13 171,928 169,185 76,711 76,711 Property and equipment 1,423,097 1.429.210 784,234 774.999 Intangible assets 178,749 213,323 161,322 194,870 Goodwill 1,831,312 1,831,312 1,771,547 1,771,547 Deferred tax assets 4,851 899 **TOTAL ASSETS** 202,152,257 195,552,522 169,959,703 164,816,685 **LIABILITIES AND SHAREHOLDERS' EQUITY** Deposits from customers A14 155,332,372 155,233,205 129,531,524 129,859,403 Deposits and placements of banks and other financial institutions A15 7,575,203 5,486,692 7,192,663 5,460,076 Obligations on securities sold under repurchase agreements 5,441,160 2,829,617 5,394,953 2,801,366 Bills and acceptances payable 353,086 364,675 324,330 348.841 Other liabilities A16 4,651,660 4,052,667 3,753,209 3,475,689 Derivative financial instruments 1,655,766 1,405,652 1,619,623 1,363,654 Recourse obligation on loans sold to Cagamas Berhad 202,971 202,926 202,971 202,926 Tier 2 subordinated bonds A17 2,402,564 2,402,145 2,001,912 2,001,642 Multi-currency Additional Tier 1 Capital Securities A18 401,126 401,126 Innovative Tier 1 capital securities A19 513,643 515,623 513,643 515,623 Provision for taxation 284,535 201,713 240,193 173,953 Deferred tax liabilities 141,088 172.194 141,478 171.131 **TOTAL LIABILITIES** 178,955,174 172,867,109 151,317,625 146,374,304 Share capital 7,739,063 7,739,063 7,739,063 7,739,063 16,191,981 15,680,311 11,636,976 11,437,279 Reserves (733,961)Less: Treasury shares (733,961)(733,961)(733,961)TOTAL SHAREHOLDERS' EQUITY 23,197,083 22,685,413 18,642,078 18,442,381 202,152,257 **TOTAL LIABILITIES AND EQUITY** 195,552,522 169,959,703 164,816,685 **COMMITMENTS AND CONTINGENCIES** A30 191,817,211 163,004,495 186,640,211 156,405,399 Net asset per share attributable to ordinary

11.34

11.09

9.11

9.02

The unaudited condensed financial statements should be read in conjunction with the audited financial statements for the financial year ended 30 June 2017.

1

equity holders of the parent (RM)

<sup>\*</sup> The Net assets per share attributable to ordinary equity holders of the parent (RM) is computed as Total Shareholders' Equity (excluding Minority Interest) divided by total number of ordinary shares in circulation.

(Incorporated in Malaysia)

#### **Condensed Financial Statements Unaudited Statements of Income** For The Financial Period Ended 31 December 2017

|   |            | The Group  |  |   |   |  |
|---|------------|--|--|---|---|--|
|   | Note       | Current<br>Quarter Ended<br>31/12/2017<br>RM'000 | Corresponding<br>Quarter Ended<br>31/12/2016<br>RM'000 | Current<br>Period Ended<br>31/12/2017<br>RM'000 | Corresponding<br>Period Ended<br>31/12/2016<br>RM'000 |  |
| Interest income<br>Interest expense   | A20<br>A21 | 1,584,627<br>(835,962)                           | 1,541,468<br>(832,892)                                 | 3,156,831<br>(1,667,640)                        | 3,085,459<br>(1,686,440)                              |  |
| Net interest income<br>Net income from Islamic Banking business<br>Other operating income | A22<br>A23 | 748,665<br>156,833<br>323,057                    | 708,576<br>138,410<br>331,754                          | 1,489,191<br>316,643<br>601,351                 | 1,399,019<br>268,011<br>607,952                       |  |
| Net income<br>Other operating expenses  | A24        | 1,228,555<br>(515,842)                           | 1,178,740<br>(500,701)                                 | 2,407,185<br>(1,022,987)                        | 2,274,982<br>(991,386)                                |  |
| Operating profit before allowances Allowance for impairment losses                        |            | 712,713  | 678,039  | 1,384,198                                       | 1,283,596   |  |
| on loans, advances and financing Write back of/(allowance for) impairment                 | A25        | (10,476)   | (28,381)   | (53,889)  | (51,435)  |  |
| losses on financial investments   |            | 555  | 1,626  | 556   | (1,734)   |  |
| Observed and the first transfer of a section  |            | 702,792  | 651,284  | 1,330,865                                       | 1,230,427   |  |
| Share of profit after tax of equity accounted associated company                          |            | 125,379  | 39,768   | 273,131   | 129,016   |  |
| Share of profit after tax of equity accounted joint venture                               |            | 4,928  | 5,578  | 9,495   | 11,806  |  |
| Profit before taxation  |            | 833,099  | 696,630  | 1,613,491                                       | 1,371,249   |  |
| Taxation  | B5         | (150,028)  | (146,695)  | (291,452)                                       | (278,687)   |  |
| Net profit for the financial period   |            | 683,071  | 549,935  | 1,322,039                                       | 1,092,562   |  |
| Attributable to:  |            |  |  |   |   |  |
| Owners of the parent  |            | 683,071  | 549,935  | 1,322,039                                       | 1,092,562   |  |
| Earnings per share - basic (sen)  | B13(a)     | 33.4   | 26.9   | 64.6  | 53.4  |  |
| Earnings per share - fully diluted (sen)  | B13(b)     | 33.3   | 26.9   | 64.5  | 53.4  |  |

The unaudited condensed financial statements should be read in conjunction with the audited financial statements for the financial year ended 30 June 2017.

# Condensed Financial Statements Unaudited Statements of Comprehensive Income For The Financial Period Ended 31 December 2017

|   | The Group  |  |   |   |
|---|--|--|---|---|
|   | Current<br>Quarter Ended<br>31/12/2017<br>RM'000 | Corresponding<br>Quarter Ended<br>31/12/2016<br>RM'000 | Current<br>Period Ended<br>31/12/2017<br>RM'000 | Corresponding<br>Period Ended<br>31/12/2016<br>RM'000 |
| Net profit for the financial period   | 683,071  | 549,935  | 1,322,039                                       | 1,092,562   |
| Other comprehensive (loss)/income:  |  |  |   |   |
| Items that may be reclassified subsequently to profit Share of other comprehensive (loss)/income of | or loss:   |  |   |   |
| associated company  | -  | (5,063)  | 525   | (4,355)   |
| Currency translation differences  | (127,365)  | 227,276  | (154,822)                                       | 335,392   |
| Net fair value changes on financial investments available-for-sale Net fair value changes in        | (81,601)   | (342,509)  | (61,734)  | (253,737)   |
| cash flow hedge   | 1,505  | 2,126  | 1,369   | 1,142   |
| Income tax relating to components   | •  | •  | •   | ,   |
| of other comprehensive loss   | 16,499   | 79,128   | 12,321  | 58,319  |
| Other comprehensive (loss)/income for the financial period, net of tax                              | (190,962)  | (39,042)   | (202,341)                                       | 136,761   |
| Total comprehensive income for the financial period   | 492,109  | 510,893  | 1,119,698                                       | 1,229,323   |
| Attributable to: - Owners of the parent   | 492,109  | 510,893  | 1,119,698                                       | 1,229,323   |
|   | ·  | · · · · · · · · · · · · · · · · · · ·                  | ·   | ·   |

The unaudited condensed financial statements should be read in conjunction with the audited financial statements for the financial year ended 30 June 2017.

#### **Condensed Financial Statements Unaudited Statements of Income** For The Financial Period Ended 31 December 2017

#### The Bank

|   | Note       | Current<br>Quarter Ended<br>31/12/2017<br>RM'000 | Corresponding<br>Quarter Ended<br>31/12/2016<br>RM'000 | Current<br>Period Ended<br>31/12/2017<br>RM'000 | Corresponding<br>Period Ended<br>31/12/2016<br>RM'000 |
|---|------------|--|--|---|---|
| Interest income<br>Interest expense   | A20<br>A21 | 1,564,271<br>(827,882)                           | 1,519,540<br>(822,052)                                 | 3,114,568<br>(1,650,347)                        | 3,044,858<br>(1,668,582)                              |
| Net interest income<br>Other operating income   | A23        | 736,389<br>318,827                               | 697,488<br>329,233                                     | 1,464,221<br>599,380                            | 1,376,276<br>730,038                                  |
| Net income<br>Other operating expenses  | A24        | 1,055,216<br>(455,267)                           | 1,026,721<br>(432,062)                                 | 2,063,601<br>(901,268)                          | 2,106,314<br>(861,308)                                |
| Operating profit before allowances Allowance for impairment losses on loans, advances and financing | A25        | 599,949<br>(13,663)                              | 594,659<br>(20,981)                                    | 1,162,333<br>(31,926)                           | 1,245,006<br>(35,033)                                 |
| Write back of/(allowance for) impairment losses on financial investments                            | AZJ        | 555  | 1,626  | 556   | (1,734)   |
| Profit before taxation<br>Taxation  | B5         | 586,841<br>(122,700)                             | 575,304<br>(128,209)                                   | 1,130,963<br>(244,389)                          | 1,208,239<br>(277,113)                                |
| Net profit for the financial period   |            | 464,141  | 447,095  | 886,574   | 931,126   |
| Attributable to: Owners of the parent   |            | 464,141  | 447,095  | 886,574   | 931,126   |
| Earnings per share - basic (sen)  | B13(a)     | 22.7   | 21.9   | 43.3  | 45.5  |
| Earnings per share - fully diluted (sen)  | B13(b)     | 22.7   | 21.9   | 43.3  | 45.5  |

The unaudited condensed financial statements should be read in conjunction with the audited financial statements for the financial year ended 30 June 2017.

# Condensed Financial Statements Unaudited Statements of Comprehensive Income For The Financial Period Ended 31 December 2017

|   | The Bank   |  |   |   |  |
|---|--|--|---|---|--|
|   | Current<br>Quarter Ended<br>31/12/2017<br>RM'000 | Corresponding<br>Quarter Ended<br>31/12/2016<br>RM'000 | Current<br>Period Ended<br>31/12/2017<br>RM'000 | Corresponding<br>Period Ended<br>31/12/2016<br>RM'000 |  |
| Net profit for the financial period   | 464,141  | 447,095  | 886,574   | 931,126   |  |
| Other comprehensive loss:   |  |  |   |   |  |
| Items that may be reclassified subsequently to profit Currency translation differences        | or loss: (29,675)                                | 36,352   | (35,310)  | 52,790  |  |
| Net fair value changes on financial investments available-for-sale  Net fair value changes in | (77,486)   | (304,775)  | (55,776)  | (227,923)   |  |
| cash flow hedge Income tax relating to components   | 1,505  | 2,126  | 1,369   | 1,142   |  |
| of other comprehensive loss   | 15,449   | 70,425   | 10,868  | 52,192  |  |
| Other comprehensive loss for the financial period, net of tax                                 | (90,207)   | (195,872)  | (78,849)  | (121,799)   |  |
| Total comprehensive income for the financial period   | 373,934  | 251,223  | 807,725   | 809,327   |  |

The unaudited condensed financial statements should be read in conjunction with the audited financial statements for the financial year ended 30 June 2017.

#### (Incorporated in Malaysia)

#### **Condensed Financial Statements**

#### Unaudited Statements of Changes in Equity For The Financial Period Ended 31 December 2017

#### Attributable to owners of the parent

| The Group  | Share<br>Capital<br>RM'000 | Share<br>Premium<br>RM'000 | Statutory<br>Reserve<br>RM'000 | Fair Value<br>Reserve<br>RM'000 | Cash Flow<br>Hedge<br>Reserve<br>RM'000 | Share<br>Options<br>Reserve<br>RM'000 | Regulatory<br>Reserves<br>RM'000 | Exchange<br>Fluctuation<br>* Reserve<br>RM'000 | Retained<br>Profits<br>RM'000 | Treasury<br>Shares<br>RM'000 | Total<br>RM'000        |
|--|----------------------------|----------------------------|--------------------------------|---------------------------------|---|---------------------------------------|----------------------------------|--|-------------------------------|------------------------------|------------------------|
| At 1 July 2017   | 7,739,063                  | -                          | -                              | 342,429                         | (1,068)                                 | 18,543                                | 678,483                          | 1,081,342                                      | 13,560,582                    | (733,961)                    | 22,685,413             |
| Comprehensive income  Net profit for the financial period  - Share of other comprehensive income | -                          | -                          | -                              | -                               | -                                       | -                                     | -                                | -  | 1,322,039                     | -                            | 1,322,039              |
| of associated company  Net fair value changes in financial                                       | -                          | -                          | -                              | 525                             | -                                       | -                                     | -                                | -  | -                             | -                            | 525                    |
| investments available-for-sale - Net fair value changes in                                       | -                          | -                          | -                              | (49,085)                        | -                                       | -                                     | -                                | -  | -                             | -                            | (49,085)               |
| cash flow hedge  | -                          | -                          | -                              | -                               | 1,041                                   | -                                     | -                                | -  | -                             | -                            | 1,041                  |
| <ul> <li>Currency translation differences</li> <li>Total comprehensive (loss)/income</li> </ul>  |                            | <del></del>                | <del></del>                    | (48,560)                        | 1,041                                   | <del>-</del>                          |                                  | (154,822)<br>(154,822)                         | 1,322,039                     | <del>-</del> -               | (154,822)<br>1,119,698 |
| Transactions with owners   |                            |                            |                                | (40,300)                        | 1,041                                   |                                       |                                  | (134,022)                                      | 1,022,000                     |                              | 1,119,090              |
| Transfer from regulatory reserve Dividends paid  | -                          | -                          | -                              | -                               | -                                       | -                                     | (2,154)                          | -  | 2,154<br>(613,680)            | -                            | -<br>(613,680)         |
| Option charge arising from ESS granted   |                            |                            |                                |                                 |   | 5,652                                 |                                  |  |                               |                              | 5,652                  |
| Total transactions with owners   |                            |                            |                                | -                               | <del>-</del>                            | 5,652                                 | (2,154)                          |  | (611,526)                     | <u> </u>                     | (608,028)              |
| At 31 December 2017  | 7,739,063                  |                            |                                | 293,869                         | (27)                                    | 24,195                                | 676,329                          | 926,520  | 14,271,095                    | (733,961)                    | 23,197,083             |
| At 1 July 2016   | 2,167,718                  | 5,571,345                  | 3,920,716                      | 318,319                         | (1,718)                                 | 10,205                                | 598,772                          | 854,465  | 8,412,365                     | (735,040)                    | 21,117,147             |
| Comprehensive income Net profit for the financial period - Share of other comprehensive loss     | -                          | -                          | -                              | -                               | -                                       | -                                     | -                                | -  | 1,092,562                     | -                            | 1,092,562              |
| of associated company  Net fair value changes in financial                                       | -                          | -                          | -                              | (4,355)                         | -                                       | -                                     | -                                | -  | -                             | -                            | (4,355)                |
| investments available-for-sale - Net fair value changes in                                       | -                          | -                          | -                              | (195,144)                       | -                                       | -                                     | -                                | -  | -                             | -                            | (195,144)              |
| cash flow hedge - Currency translation differences   | -                          | -                          | -                              | -                               | 868                                     | -                                     | -                                | -<br>335,392                                   | -                             | -                            | 868<br>335,392         |
| Total comprehensive (loss)/income  |                            | <del></del>                | <u> </u>                       | (199,499)                       | 868                                     | <del>-</del>                          | <u>-</u>                         | 335,392  | 1,092,562                     | <u> </u>                     | 1,229,323              |
| Transactions with owners   |                            |                            |                                | ( == , == ,                     |   |                                       |                                  |  |                               | ·                            | , -,                   |
| Transfer to statutory reserve  | -                          | -                          | 28,800                         | -                               | -                                       | -                                     | -                                | -  | (28,800)                      | -                            | -                      |
| Transfer to regulatory reserve<br>Dividends paid   | -                          | -                          | -                              | -                               | -                                       | -                                     | 54,208                           | -  | (54,208)<br>(531,818)         | -                            | -<br>(531,818)         |
| Option charge arising from ESS granted   | -                          | -                          | -                              | -                               | -                                       | 6,499                                 | -                                | -  | (551,616)                     | -                            | (531,818)<br>6,499     |
| Total transactions with owners   |                            |                            | 28,800                         | -                               |   | 6,499                                 | 54,208                           |  | (614,826)                     |                              | (525,319)              |
|  |                            |                            |                                |                                 |   |                                       |                                  |  |                               |                              |                        |

<sup>\*</sup> Comprise regulatory reserves maintained by the Group's banking subsidiaries of RM665,084,000 (31 December 2016: RM641,735,000) in accordance with BNM's Policy Document on Classification and Impairment Provisions for Loans/Financing and the banking subsidiary in Vietnam with the State Bank of Vietnam of RM11,245,000 (31 December 2016: RM11,245,000)

The unaudited condensed financial statements should be read in conjunction with the audited financial statements for the financial year ended 30 June 2017.

# Condensed Financial Statements Unaudited Statements of Changes in Equity For The Financial Period Ended 31 December 2017

Attributable to owners of the parent **Cash Flow** Exchange Share Fair Value Share Share Statutory Hedge Options Regulatory Fluctuation Retained Treasury Capital Profits Premium Reserve Reserve Reserve Reserve Reserve Reserve **Shares** Total RM'000 The Bank At 1 July 2017 7,739,063 360,928 10,245,205 (1.068)18,543 571,678 241,993 (733,961)18,442,381 Comprehensive income Net profit for the financial period 886,574 886.574 - Net fair value changes in financial investments available-for-sale (44,580)(44,580)- Net fair value changes in cash flow hedge 1,041 1,041 - Currency translation differences (35,310)(35,310)Total comprehensive (loss)/income (44,580)1,041 (35,310)886,574 807,725 Transactions with owners Transfer from regulatory reserve 1,617 (1,617)Dividends paid (613,680)(613,680)Option charge arising from ESS granted 5,652 5,652 Total transactions with owners 5.652 1,617 (615, 297)(608,028)At 31 December 2017 7,739,063 316,348 (27)24,195 573,295 206,683 10,516,482 (733,961)18,642,078 At 1 July 2016 2,167,718 5,571,345 3,380,604 310,050 (1,718)10,205 495,008 197,537 6,035,024 (735,040)17,430,733 Comprehensive income Net profit for the financial period 931,126 931,126 - Net fair value changes in financial investments available-for-sale (175,457)(175,457)- Net fair value changes in cash flow hedge 868 868 - Currency translation differences 52,790 52,790 Total comprehensive (loss)/income (175,457) 868 52.790 931.126 809,327 Transactions with owners Transfer to regulatory reserve 40,654 (40.654)Dividends paid (531,818) (531,818)Option charge arising from ESS granted 6,499 6,499 Total transactions with owners 40,654 (572,472) 6,499 (525,319)At 31 December 2016 2.167.718 5.571.345 3.380.604 134.593 (850)16.704 535.662 250.327 6.393.678 (735.040)17.714.741

The unaudited condensed financial statements should be read in conjunction with the audited financial statements for the financial year ended 30 June 2017.

(Incorporated in Malaysia)

# Condensed Financial Statements Unaudited Condensed Statements of Cash Flows For The Financial Period Ended 31 December 2017

|   | The G  | roup   | The B   | ınk   |  |
|---|--|--|---|---|--|
| Profit before taxation Adjustments for non-cash items   | Financial Period Ended 31/12/2017 RM'000 1,613,491 (750,716) | Financial Period Ended 31/12/2016 RM'000 1,371,249 (383,828) | Financial<br>Period Ended<br>31/12/2017<br>RM'000<br>1,130,963<br>(526,032) | Financial<br>Period Ended<br>31/12/2016<br>RM'000<br>1,208,239<br>(413,465) |  |
| •   |  |  |   |   |  |
| Operating profit before working capital changes   | 862,775  | 987,421  | 604,931   | 794,774   |  |
| Changes in working capital: Net changes in operating assets Net changes in operating liabilities Income taxes and zakat paid  | (3,866,985)<br>5,778,333<br>(219,091)                        | (1,680,167)<br>1,561,728<br>(217,796)                        | (2,086,827)<br>4,601,187<br>(191,039)                                       | (956,504)<br>415,034<br>(196,012)   |  |
| Net cash generated from operating activities  | 2,555,032  | 651,186  | 2,928,252   | 57,292  |  |
| Cash flows from investing activities  |  |  |   |   |  |
| Investment in Additional Tier 1 perpetual surbordinated sukuk wakalah Net purchases of financial investments  | -  | -  | (400,000)   | -   |  |
| available-for-sale  Net proceeds/(purchases) of financial investments   | (4,288,588)  | (965,230)  | (4,252,497)   | (665,826)   |  |
| held-to-maturity  | 449,231  | (992,186)  | 547,835   | (192,171)   |  |
| Purchase of property and equipment  | (65,265)   | (75,030)   | (63,555)  | (69,381)<br>3,373   |  |
| Net proceeds from sale of property and equipment<br>Purchase of intangible assets<br>Dividends received on financial investments  | 2,522<br>(3,689)   | 3,403<br>(6,707)   | 2,447<br>(2,172)  | (6,305)   |  |
| available-for-sale  | 137,372  | 129,653  | 137,372   | 129,653   |  |
| Investment in subsidiary company  | -  | -  | (76,703)  | -   |  |
| Dividend from associated company Dividend from joint venture  | -<br>3,563   | 88,634<br>3,428  | -<br>3,563  | 88,634<br>3,428   |  |
|   |  | <u> </u>   |   | ·   |  |
| Net cash used in investing activities   | (3,764,854)  | (1,814,035)  | (4,103,710)   | (708,595)   |  |
| Cash flows from financing activities  |  |  |   |   |  |
| Dividends paid Proceeds from debt issuance  | (613,680)  | (531,818)  | (613,680)   | (531,818)   |  |
| <ul> <li>Multi-currency Additional Tier 1 capital securities</li> <li>Interest paid on subordinated obligations</li> <li>Interest paid on Multi-currency Additional Tier 1</li> </ul> | 400,000<br>(45,924)  | -<br>(74,296)  | 400,000<br>(46,073)   | -<br>(64,560)   |  |
| capital securities  | (1,488)  | -  | (673)   | -   |  |
| Interest paid on innovative Tier 1 capital securities Interest paid on recourse obligation on loans   | (18,156)   | (21,950)   | (18,156)  | (17,851)  |  |
| sold to Cagamas   | (3,787)  | -  | (3,787)   | -   |  |
| Drawdown of borrowings  | -  | (388,552)  | -   | -   |  |
| Net cash used in financing activities   | (283,035)  | (1,016,616)  | (282,369)   | (614,229)   |  |
| Net decrease in cash and cash   |  |  |   |   |  |
| equivalents   | (1,492,857)  | (2,179,465)  | (1,457,827)   | (1,265,532)   |  |
| Currency translation differences Cash and cash equivalents at the   | (80,577)   | 119,876  | (34,433)  | 51,975  |  |
| beginning of financial period   | 10,388,873   | 8,524,566  | 9,578,350   | 6,690,848   |  |
| Cash and cash equivalents at the end of financial period  | 8,815,439  | 6,464,977  | 8,086,090   | 5,477,291   |  |
|   | 5,5.5,700  | 3, 10 1,011  | 5,000,000   | J,, <b>20</b> .   |  |

(Incorporated in Malaysia)

# Condensed Financial Statements Unaudited Condensed Statements of Cash Flows For The Financial Period Ended 31 December 2017

|   | The Group    |              | The Bank     |              |
|---|--------------|--------------|--------------|--------------|
|   | Financial    | Financial    | Financial    | Financial    |
|   | Period Ended | Period Ended | Period Ended | Period Ended |
|   | 31/12/2017   | 31/12/2016   | 31/12/2017   | 31/12/2016   |
|   | RM'000       | RM'000       | RM'000       | RM'000       |
| Cash and short-term funds   | 8,601,902    | 6,160,803    | 8,352,574    | 5,680,103    |
| Deposits and placements with banks  |              |              |              |              |
| and other financial institutions  | 4,406,888    | 2,151,629    | 3,987,073    | 1,646,056    |
|   | 13,008,790   | 8,312,432    | 12,339,647   | 7,326,159    |
| Less:   |              |              |              |              |
| Cash and short-term funds and deposits and placements with banks and other financial institutions with original maturity of more than |              |              |              |              |
| three months  | (4,193,351)  | (1,847,455)  | (4,253,557)  | (1,848,868)  |
|   | 8,815,439    | 6,464,977    | 8,086,090    | 5,477,291    |

The unaudited condensed financial statements should be read in conjunction with the audited financial statements for the financial year ended 30 June 2017.

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# Part A - Explanatory Notes Pursuant to Malaysian Financial Reporting Standard ("MFRS") 134 and Policy Document on Financial Reporting Issued by Bank Negara Malaysia ("BNM") on 28 January 2015

# NOTES TO THE UNAUDITED CONDENSED FINANCIAL STATEMENTS FOR FINANCIAL PERIOD ENDED 31 DECEMBER 2017

#### A1 Basis of preparation

The unaudited condensed financial statements for the financial period ended 31 December 2017 have been prepared under the historical cost convention, except for the following assets and liabilities which are stated at fair values: financial assets held-for-trading, financial investments available-for-sale and derivative financial instruments.

The unaudited condensed financial statements have been prepared in accordance with MFRS 134: Interim Financial Reporting issued by the Malaysian Accounting Standard Board ("MASB") and paragraph 9.22 of the Bursa Malaysia Securities Berhad's ("Bursa Securities") Listing Requirements and should be read in conjunction with the audited annual financial statements for the Group and Hong Leong Bank Berhad ("HLB" or "the Bank") for the financial year ended 30 June 2017. The explanatory notes attached to the unaudited condensed financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group and the Bank since the year ended 30 June 2017.

The unaudited condensed financial statements incorporate the activities relating to Islamic Banking which have been undertaken by the Group in compliance with Shariah principles. Islamic Banking business refers generally to the acceptance of deposits and granting of financing under the Shariah principles.

The significant accounting policies and methods of computation applied in the unaudited condensed financial statements are consistent with those adopted in the annual audited financial statements for the financial year ended 30 June 2017, and modified for the adoption of the following Amendments to MFRSs applicable for financial period beginning on or after 1 July 2017:

(i) Amendments to MFRS 107 'Statement of Cash Flows - Disclosure Initiative'
 Amendments to MFRS 112 'Income Taxes - Recognition of Deferred Tax Assets for Unrealised Losses'

The adoption of the above amendments to MFRSs are not expected to have impact on the financial results of the Group and the Bank.

# A2 Status of matters giving rise to the auditor's qualified report in the preceding annual financial statements for the year ended 30 June 2017

There was no qualified report issued by the auditors in the preceding annual financial statements for the year ended 30 June 2017.

#### A3 Seasonality or cyclicality of operations

The business operations of the Group and the Bank have not been affected by any material seasonal and cyclical factors.

#### A4 Exceptional items or unusual events affecting financial statements

There were no exceptional items or unusual events that materially affected the financial statements.

#### A5 Variation from financial estimates reported in preceding financial period

There were no changes in estimates of amounts reported in the prior financial year that may have a material effect in the current period.

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#### A6 Issuance and repayment of debt and equity securities

Save as detailed below, there were no other new shares issuance, repayment of debt and equity securities, share buy-back and share cancellations, or resale of shares held as treasury shares during the financial period ended 31 December 2017:

#### a) Share Buy-back

The total number of shares bought back, all of which were held as treasury shares as at 31 December 2017 amounted to 81,101,700 shares, at an average price per share of RM5.32. None of the treasury shares were resold or cancelled to date.

#### b) Purchase of shares pursuant to Executive Share Scheme ("ESS")

A trust has been set up for the ESS of the Bank and it is administered by an appointed trustee. The trustee will be entitled from time to time to accept financial assistance from the Bank upon such terms and conditions as the Bank and the trustee may agree to purchase the Bank's shares from the open market for the purposes of this trust. In accordance with MFRS 132: Financial Statements: Presentation and Disclosure, the shares purchased for the benefit of the ESS holders are recorded as "Treasury Shares", in addition to the Treasury Shares for share buy-back, in the Shareholders' Equity on the Statements of Financial Position.

During the financial period ended 31 December 2017, the trust did not purchase any new shares. As at 31 December 2017, the total number of Treasury Shares for ESS was 41,016,542 pursuant to the Bank's ESS. The Treasury Shares have an average carrying value of RM7.37 per share.

The Bank has granted the following conditional incentive share options to eligible executives of the Bank and its subsidiary pursuant to the Bank's ESS:

- (i) Up to 37,550,000 share options at an exercise price of RM14.24 (the exercise price was adjusted to RM13.77 following the Rights Issue in December 2015); and
- (ii) 782,657 share options arising from the Rights Issue.

The options granted are subject to the achievement of certain performance criteria by the option holders over a performance period concluding at the end of the financial year ending 30 June 2018 ("FY 2018"). The achievement of the performance targets and the number of shares (if any) to be vested shall be determined at the end of FY 2018.

On 23 November 2016, the Bank has granted 696,946 ordinary shares in HLB to an eligible executive of the Bank pursuant to the Bank's ESS. The vesting of the 696,946 free ordinary shares in HLB will be done in tranches over a period of 4 years from the date of the grant.

On 15 December 2017, the Bank has granted up to 22,750,000 conditional incentive share options at an exercise price of RM16.46 to eligible excecutives of the Bank and its subsidiary pursuant to the Bank's ESS.

The options granted are subject to the achievement of certain performance criteria by the option holders over two performance periods concluding at the end of the financial years ending 30 June 2019 and 30 June 2021 respectively. The achievement of the performance targets and the number of shares (if any) to be vested shall be determined following the end of the respective performance periods.

On 18 December 2017, the Bank has granted 322,580 ordinary shares in HLB to an eligible executive of the Bank pursuant to the Bank's ESS. The vesting of the 322,580 free ordinary shares in HLB will be done in tranches over a period of 2 years from the date of the grant.

During the financial period ended 31 December 2017, a total of 2,067,910 share options lapsed arising from the resignation of some option holders pursuant to the Bank's ESS.

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#### A6 Issuance and repayment of debt and equity securities (continued)

#### c) Issuance of Multi-currency Additional Tier 1 capital securities

On 30 November 2017, the Bank issued a nominal value RM400.0 million perpetual multi-currency Additional Tier 1 capital securities ("capital securities"). The capital securities, which qualify as Additional Tier 1 capital for the Bank, carry a distribution rate of 5.13% per annum. The capital securities are perpetual with a Issuer's call option to redeem at the end of year 5. The proceeds from the issuance was used to subscribe for RM400.0 million Additional Tier 1 perpetual surbordinated sukuk wakalah issued by Hong Leong Islamic Bank Berhad ("HLISB"), a whollyowned subsidiary of the Bank.

#### A7 Dividends paid

A final single tier dividend of 30.0 sen per share in respect of financial year ended 30 June 2017 amounting to RM613.7 million was paid on 15 November 2017.

(Incorporated in Malaysia)

## A8 Financial assets held-for-trading

|   | The Gr               | <u>roup</u>          | The Bank             |                      |  |
|---|----------------------|----------------------|----------------------|----------------------|--|
|   | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 |  |
| Money market instruments:               |                      |                      |                      |                      |  |
| Bank Negara Malaysia bills              | 16,560               | -                    | 16,560               | -                    |  |
| Malaysian Government securities         | 54,044               | 433,166              | 54,044               | 433,166              |  |
| Malaysian Government investment         |                      |                      |                      |                      |  |
| certificates                            | 1,203,134            | 684,572              | 1,111,830            | 511,679              |  |
| Negotiable instruments of deposit       | 4,810,185            | 3,946,521            | 3,105,924            | 4,027,953            |  |
| Cagamas bonds                           | -                    | 1,013                | -                    | 1,013                |  |
| Other Government securities             | -                    | 47,996               | -                    | 47,996               |  |
|   | 6,083,923            | 5,113,268            | 4,288,358            | 5,021,807            |  |
| Quoted securities:                      |                      |                      |                      |                      |  |
| Foreign currency bonds in Malaysia      | 56,716               | 195,592              | 56,716               | 195,592              |  |
| Foreign currency bonds outside Malaysia | 58,480               | 62,860               | 58,480               | 62,860               |  |
| Unquoted securities:                    |                      |                      |                      |                      |  |
| Malaysian Government sukuk              | -                    | 191,394              | -                    | -                    |  |
| Corporate bonds and sukuk               | 35,591               | 96,525               | 35,591               | 96,525               |  |
| Foreign currency bonds outside Malaysia | -                    | 28,526               | -                    | 28,526               |  |
| Total financial assets held-for-trading | 6,234,710            | 5,688,165            | 4,439,145            | 5,405,310            |  |
|   | -,                   |                      | .,,                  | -,,-10               |  |

(Incorporated in Malaysia)

## A9 Financial investments available-for-sale

|  | The G                | roup                 | The Bank             |                      |  |
|--|----------------------|----------------------|----------------------|----------------------|--|
| <u>-</u>                                       | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 |  |
| Money market instruments:                      |                      |                      |                      |                      |  |
| Malaysian Government securities                | -                    | 130,659              | -                    | 130,659              |  |
| Malaysian Government investment                |                      |                      |                      |                      |  |
| certificates                                   | 4,966,772            | 4,385,118            | 3,738,626            | 3,086,177            |  |
| Other Government securities                    | 639,930              | 329,592              | 571,251              | 239,189              |  |
| Cagamas bonds                                  | 1,290,869            | 1,388,060            | 1,174,263            | 1,247,119            |  |
| Khazanah bonds                                 | 579,798              | 406,904              | 579,798              | 406,904              |  |
| -  | 7,477,369            | 6,640,333            | 6,063,938            | 5,110,048            |  |
| Quoted securities:                             |                      |                      |                      |                      |  |
| Shares outside Malaysia                        | 27                   | 27                   | 27                   | 27                   |  |
| Wholesale fund/unit trust                      | 6,907,226            | 5,203,264            | 6,907,226            | 5,203,264            |  |
| Foreign currency bonds in Malaysia             | 3,145,205            | 3,056,104            | 3,133,725            | 3,043,838            |  |
| Foreign currency bonds outside Malaysia        | 1,502,310            | 1,818,131            | 1,502,310            | 1,818,131            |  |
| Unquoted securities:                           |                      |                      |                      |                      |  |
| Malaysian Government sukuk                     | 2,182,701            | 2,040,793            | 1,852,424            | 1,849,179            |  |
| Corporate bonds and sukuk                      | 8,697,656            | 7,508,144            | 7,652,571            | 6,474,372            |  |
| Shares in Malaysia                             | 454,683              | 454,740              | 454,683              | 454,740              |  |
| Shares outside Malaysia                        | 152,357              | 149,361              | 152,357              | 149,361              |  |
| Foreign currency bonds in Malaysia             | 1,211,055            | 294,300              | 1,211,055            | 294,300              |  |
| Foreign currency bonds outside Malaysia        | 588,784              | 489,020              | 588,784              | 489,020              |  |
| Total financial investments available-for-sale | 32,319,373           | 27,654,217           | 29,519,100           | 24,886,280           |  |

(Incorporated in Malaysia)

# A10 Financial investments held-to-maturity

|  | The Group            |                      | The Bank             |                      |
|--|----------------------|----------------------|----------------------|----------------------|
| <u>-</u>                                     | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 |
| Money market instruments:                    |                      |                      |                      |                      |
| Government treasury bills                    | 53,802               | 57,367               | 53,802               | 57,367               |
| Malaysian Government securities              | 2,423,672            | 2,553,716            | 2,423,672            | 2,553,716            |
| Malaysian Government investment              |                      |                      |                      |                      |
| certificates                                 | 8,444,649            | 8,964,061            | 6,253,932            | 6,661,173            |
| Other Government securities                  | 471,429              | 484,230              | 380,627              | 390,232              |
| -<br>-                                       | 11,393,552           | 12,059,374           | 9,112,033            | 9,662,488            |
| Unquoted securities:                         |                      |                      |                      |                      |
| Loan stocks                                  | 48                   | 48                   | 48                   | 48                   |
| Malaysian Government sukuk                   | 1,274,617            | 814,591              | 803,224              | 559,666              |
| Corporate bonds and sukuk                    | 486                  | 486                  | 486                  | 486                  |
| Redeemable preference shares                 | 32,066               | 32,066               | 32,066               | 32,066               |
| Foreign currency bonds outside Malaysia      | 98,105               | 154,039              | 98,105               | 154,039              |
| -<br>-                                       | 1,405,322            | 1,001,230            | 933,929              | 746,305              |
| Total financial investments held-to-maturity | 12,798,874           | 13,060,604           | 10,045,962           | 10,408,793           |

#### A11 Loans, advances and financing

|  | The C                | <u>Froup</u>         | The Bank             |                      |  |
|--|----------------------|----------------------|----------------------|----------------------|--|
|  | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 |  |
| Overdrafts   | 3,630,333            | 3,776,243            | 3,207,250            | 3,346,825            |  |
| Term loans/financing: - Housing and shop loans/financing | 68,152,045           | 65,998,057           | 55,406,976           | 54,037,251           |  |
| - Syndicated/term loans or financing                     | 9,407,204            | 9,225,253            | 7,699,776            | 7,773,693            |  |
| - Hire purchase receivables                              | 17,582,801           | 18,159,364           | 14,130,281           | 14,588,595           |  |
| - Other term loans/financing                             | 7,388,876            | 7,898,856            | 5,448,872            | 5,739,809            |  |
| Credit/charge card receivables                           | 3,911,225            | 3,997,701            | 3,911,225            | 3,997,701            |  |
| Bills receivable   | 1,119,827            | 1,081,635            | 1,044,546            | 1,000,654            |  |
| Trust receipts   | 312,641              | 314,042              | 268,020              | 265,020              |  |
| Claims on customers under                                |                      |                      |                      |                      |  |
| acceptance credits                                       | 7,201,215            | 7,451,325            | 6,759,855            | 6,967,783            |  |
| Revolving credit   | 6,221,512            | 6,611,688            | 4,835,910            | 5,171,465            |  |
| Staff loans/financing                                    | 145,732              | 146,672              | 141,063              | 141,834              |  |
| Other loans/financing                                    | 475,915              | 485,668              | 475,911              | 485,664              |  |
| Gross loans, advances and financing                      | 125,549,326          | 125,146,504          | 103,329,685          | 103,516,294          |  |
| Fair value changes arising from fair value hedges        | (726)                | (34)                 | (726)                | (34)                 |  |
| Unamortised fair value changes                           |                      |                      |                      |                      |  |
| arising from terminated fair value hedges                | (18)                 | (36)                 | -                    | -                    |  |
| Allowance for impaired loans, advances and financing:    |                      |                      |                      |                      |  |
| - Collective assessment allowance                        | (837,487)            | (830,067)            | (663,001)            | (666,787)            |  |
| - Individual assessment allowance                        | (330,202)            | (325,426)            | (305,106)            | (310,923)            |  |
| Total net loans, advances and financing                  | 124,380,893          | 123,990,941          | 102,360,852          | 102,538,550          |  |

Included in loans, advances and financing are housing loans sold to Cagamas with recourse to the Group and the Bank amounting to RM180,268,000 (2017: RM184,571,000) and RM180,268,000 (2017: RM184,571,000) respectively.

## A11 Loans, advances and financing (continued)

#### A11a By type of customer

|  | The Group            |                      | The Bank             |                      |
|--|----------------------|----------------------|----------------------|----------------------|
|  | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 |
| Domestic non-bank financial institutions  Domestic business enterprises: | 518,758              | 651,907              | 200,442              | 226,859              |
| - small and medium enterprises   | 20,767,266           | 20,377,235           | 18,087,773           | 17,888,565           |
| - others   | 14,257,766           | 15,370,541           | 11,581,773           | 12,440,268           |
| Government and statutory bodies  | 23,653               | 29,072               | 11,951               | 17,492               |
| Individuals  | 82,740,855           | 81,370,008           | 66,469,176           | 65,852,784           |
| Other domestic entities  | 274,696              | 79,052               | 216,580              | 21,655               |
| Foreign entities   | 6,966,332            | 7,268,689            | 6,761,990            | 7,068,671            |
| Gross loans, advances and financing                                      | 125,549,326          | 125,146,504          | 103,329,685          | 103,516,294          |

#### A11b By interest/profit rate sensitivity

|                                     | The Group            |                      | The Bank             |                      |
|-------------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                     | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 |
| Fixed rate:                         |                      |                      |                      |                      |
| - Housing and shop loans/financing  | 4,461,956            | 4,753,906            | 3,133,977            | 3,371,016            |
| - Hire purchase receivables         | 17,215,398           | 17,747,828           | 13,762,878           | 14,177,059           |
| - Other fixed rate loan/financing   | 6,495,996            | 6,928,471            | 5,326,173            | 5,818,422            |
| Variable rate:                      |                      |                      |                      |                      |
| - Base rate/base lending rate plus  | 81,007,514           | 78,636,505           | 67,747,287           | 66,091,018           |
| - Cost plus                         | 15,967,503           | 16,681,983           | 13,359,370           | 14,058,779           |
| - Other variables rates             | 400,959              | 397,811              | -                    | -                    |
| Gross loans, advances and financing | 125,549,326          | 125,146,504          | 103,329,685          | 103,516,294          |

# (Incorporated in Malaysia)

## A11 Loans, advances and financing (continued)

#### A11c By economic purpose

|   | The Group             |                       | The Bank              |                       |
|---|-----------------------|-----------------------|-----------------------|-----------------------|
|   | 31/12/2017<br>RM'000  | 30/06/2017<br>RM'000  | 31/12/2017<br>RM'000  | 30/06/2017<br>RM'000  |
| Purchase of securities Purchase of transport vehicles | 465,845<br>17,311,303 | 490,252<br>17,583,583 | 463,856<br>13,806,387 | 486,882<br>13,949,451 |
| Purchase of landed properties                         | 17,511,505            | 17,505,505            | 13,000,307            | 13,5 15, 151          |
| - residential   | 59,118,037            | 56,860,638            | 47,453,581            | 46,001,510            |
| - non-residential                                     | 15,676,829            | 15,774,407            | 14,253,450            | 14,427,100            |
| Purchase of fixed assets                              |                       |                       |                       |                       |
| (excluding landed properties)                         | 416,711               | 379,050               | 358,759               | 326,595               |
| Personal use  | 3,339,000             | 3,563,125             | 2,315,529             | 2,611,693             |
| Credit card   | 3,911,225             | 3,997,701             | 3,911,225             | 3,997,701             |
| Construction  | 1,395,461             | 1,238,539             | 957,145               | 894,464               |
| Mergers and acquisition                               | 179,880               | 201,182               | 179,880               | 201,182               |
| Working capital                                       | 22,403,626            | 23,190,404            | 18,703,789            | 19,087,337            |
| Other purpose   | 1,331,409             | 1,867,623             | 926,084               | 1,532,379             |
| Gross loans, advances and financing                   | 125,549,326           | 125,146,504           | 103,329,685           | 103,516,294           |

#### A11d By geographical distribution

|                                     | The Group            |                      | The Bank             |                      |
|-------------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                     | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 |
| Malaysia                            | 119,104,190          | 118,561,256          | 98,168,387           | 98,137,161           |
| Singapore                           | 5,161,298            | 5,379,133            | 5,161,298            | 5,379,133            |
| Vietnam                             | 400,960              | 397,813              | -                    | -                    |
| Cambodia                            | 882,878              | 808,302              | -                    | -                    |
| Gross loans, advances and financing | 125,549,326          | 125,146,504          | 103,329,685          | 103,516,294          |

### (Incorporated in Malaysia)

#### A11 Loans, advances and financing (continued)

## A11e By residual contractual maturity

|                                     | The Group            |                      | The Bank             |                      |
|-------------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                     | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 |
| Within one year                     | 25,527,171           | 26,570,075           | 23,003,549           | 23,576,443           |
| One year to less than three years   | 5,844,214            | 5,481,213            | 4,896,076            | 4,617,290            |
| Three years to less than five years | 9,329,090            | 10,265,641           | 7,403,819            | 8,396,767            |
| Five years and more                 | 84,848,851           | 82,829,575           | 68,026,241           | 66,925,794           |
| Gross loans, advances and financing | 125,549,326          | 125,146,504          | 103,329,685          | 103,516,294          |

#### A11f Impaired loans, advances and financing by economic purpose

|  | The Group            |                      | The Bank             |                      |
|--|----------------------|----------------------|----------------------|----------------------|
|  | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 |
| Purchase of securities                       | 1,413                | 2,196                | 1,413                | 2,196                |
| Purchase of transport vehicles               | 147,915              | 142,643              | 112,660              | 108,758              |
| Purchase of landed properties                |                      |                      |                      |                      |
| - residential                                | 324,368              | 306,758              | 241,474              | 225,075              |
| - non-residential                            | 141,778              | 133,296              | 139,215              | 131,408              |
| Purchase of fixed assets (excluding          |                      |                      |                      |                      |
| landed properties)                           | 1,403                | 3,332                | 1,381                | 2,101                |
| Personal use                                 | 49,418               | 44,066               | 36,460               | 34,086               |
| Credit card                                  | 40,565               | 48,005               | 40,565               | 48,005               |
| Construction                                 | 4,938                | 7,209                | 3,135                | 5,399                |
| Working capital                              | 492,672              | 499,734              | 437,992              | 444,903              |
| Other purpose                                | 11,603               | 16,201               | 11,038               | 16,051               |
| Gross impaired loans, advances and financing | 1,216,073            | 1,203,440            | 1,025,333            | 1,017,982            |

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#### A11 Loans, advances and financing (continued)

## A11g Impaired loans, advances and financing by geographical distribution

|  | The Group            |                      | The Bank             |                      |
|--|----------------------|----------------------|----------------------|----------------------|
|  | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 |
| Malaysia                                     | 1,202,881            | 1,197,355            | 1,016,990            | 1,017,511            |
| Singapore                                    | 8,343                | 471                  | 8,343                | 471                  |
| Vietnam                                      | 4,191                | 5,098                | -                    | -                    |
| Cambodia                                     | 658                  | 516                  | -                    | -                    |
| Gross impaired loans, advances and financing | 1,216,073            | 1,203,440            | 1,025,333            | 1,017,982            |

#### A11h Movements in impaired loans, advances and financing are as follows:

|   | The Group            |                      | The Bank             |                      |
|---|----------------------|----------------------|----------------------|----------------------|
| _   | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 |
| At 1 July   | 1,203,440            | 956,579              | 1,017,982            | 836,568              |
| Classified as impaired during the financial year  | 807,516              | 1,813,591            | 632,595              | 1,466,120            |
| Reclassified as non-impaired during the financial year<br>Amount written back in respect of | (459,116)            | (821,519)            | (342,330)            | (639,505)            |
| recoveries  | (174,186)            | (336,403)            | (149,160)            | (285,379)            |
| Amount written off  | (157,809)            | (407,656)            | (130,283)            | (358,292)            |
| Exchange difference   | (3,772)              | (1,152)              | (3,471)              | (1,530)              |
| At 31 December  | 1,216,073            | 1,203,440            | 1,025,333            | 1,017,982            |
| Gross impaired loans  |                      |                      |                      |                      |
| as a % of gross loans, advances and financing   | 1.0%                 | 1.0%                 | 1.0%                 | 1.0%                 |

(Incorporated in Malaysia)

# A11 Loans, advances and financing (continued)

# A11i Movements in allowance for impaired loans, advances and financing are as follows:

|  | The Group            |                      | The Bank             |                      |
|--|----------------------|----------------------|----------------------|----------------------|
|  | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 |
| Collective Assessment Allowance  |                      |                      |                      |                      |
| At 1 July  | 830,067              | 856,057              | 666,787              | 714,272              |
| Net allowances made during the financial period/year   | 155,873              | 283,057              | 118,228              | 217,958              |
| Amount transferred to individual assessment  | -                    | (729)                | -                    | (744)                |
| Amount written off   | (140,827)            | (298,120)            | (116,101)            | (256,059)            |
| Unwinding income   | (7,141)              | (10,732)             | (5,742)              | (8,911)              |
| Exchange difference  | (485)                | 534                  | (171)                | 271                  |
| At 31 December   | 837,487              | 830,067              | 663,001              | 666,787              |
| Collective assessment allowance (inclusive of regulatory reserve) as % of gross loans, advances and financing less individual impairment allowance | 1.20%                | 1.20%                | 1.20%                | 1.20%                |
| Individual Assessment Allowance  |                      |                      |                      |                      |
| At 1 July  | 325,426              | 289,744              | 310,923              | 280,216              |
| Allowances made during the financial period/year   | 39,469               | 162,669              | 27,034               | 149,891              |
| Amount transferred from collective assessment  | -                    | 729                  | -                    | 744                  |
| Amount written back in respect   | (02.276)             | (46, 422)            | (22,020)             | (42,002)             |
| of recoveries  | (23,376)             | (46,433)             | (22,839)             | (42,003)             |
| Amount written off   | (3,506)              | (72,260)             | (2,254)              | (68,890)             |
| Unwinding income Exchange difference   | (4,280)<br>(3,531)   | (8,741)<br>(282)     | (4,273)<br>(3,485)   | (8,712)<br>(323)     |
| At 31 December   | 330,202              | 325,426              | 305,106              | 310,923              |

#### A12 Other assets

|   | The Group            |                      | The Bank             |                      |
|---|----------------------|----------------------|----------------------|----------------------|
|   | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 |
| Foreclosed properties                               | 46                   | 46                   | 46                   | 46                   |
| Sundry debtors and other prepayments                | 145,487              | 154,350              | 134,419              | 144,081              |
| Treasury related receivables                        | 54,743               | 457,935              | 54,743               | 393,525              |
| Cash collateral pledged for derivative transactions | 528,849              | 653,625              | 528,849              | 653,625              |
| Other receivables                                   | 123,315              | 141,775              | 60,509               | 118,062              |
|   | 852,440              | 1,407,731            | 778,566              | 1,309,339            |

#### A13 Investment in joint venture

|   | The Group            |                      | The Bank             |                      |
|---|----------------------|----------------------|----------------------|----------------------|
|   | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 |
| Retained portion                          |                      |                      |                      |                      |
| Unquoted shares outside Malaysia, at cost | 24,657               | 24,657               | 24,657               | 24,657               |
| Cumulative share of results, net of       |                      |                      |                      |                      |
| dividends received                        | 22,789               | 20,882               | -                    | -                    |
| Exchange fluctuation reserve              | 7,817                | 8,842                | -                    | -                    |
| -   | 55,263               | 54,381               | 24,657               | 24,657               |
| Equity interest held for sale             | 116,665              | 114,804              | 52,054               | 52,054               |
|   | 171,928              | 169,185              | 76,711               | 76,711               |

On 1 March 2010, HLB together with Bank of Chengdu Co., Ltd. ("BOCD"), obtained operation approval from China Banking Regulatory Commission ("CBRC") for Sichuan Jincheng Consumer Finance Limited Company ("JV Co"), a joint venture company that is part of the first batch of approved companies, to start consumer finance operations in Central and Western China. This JV Co focuses primarily in the consumer financing business with HLB having a 49% equity interest and BOCD having a 51% equity interest in the JV Co. This strategic alliance between HLB and BOCD to tap into the promising and growing financial services sector in China further cements the Bank's strategic partnership in BOCD and affirms the Bank's vision and belief in the huge potential of China.

In March 2017, the Board of Directors has approved the divestment of 37% of the Bank's stake through non-subscription of the issuance of new share capital by JV Co and selling down the original share capital held by the Bank to new strategic investors through an exercise via Southwest United Equity Exchange. The completion of the sale is currently pending the China Banking Regulatory Commission approval. Upon the divestment exercise, the retained interest of 12% of the expanded capital will be recognised as financial asset in accordance with MFRS 139 'Financial Instruments: Recognition and Measurement'.

Investment in joint venture classified as held for sale as at the reporting period was measured at the lower of its carrying amount and fair value less costs to sell at the time of the reclassification. The investment classified as held for sale amounted to RM116,665,000 for the financial period ended 31 December 2017 (30 June 2017: RM114,804,000).

JV Co is a private company and there is no quoted market price available for its shares.

#### A14 Deposits from customers

#### A14a By type of deposit

|   | The Group            |                      | The Bank             |                      |
|---|----------------------|----------------------|----------------------|----------------------|
|   | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 |
| Amortised cost  |                      |                      |                      |                      |
| Fixed deposits  | 89,472,805           | 87,976,350           | 72,879,250           | 71,583,689           |
| Negotiable instruments of deposits  | 6,848,895            | 5,713,184            | 5,571,768            | 4,913,965            |
| Short-term placements   | 13,927,442           | 19,281,420           | 12,932,234           | 17,987,726           |
|   | 110,249,142          | 112,970,954          | 91,383,252           | 94,485,380           |
| Demand deposits   | 23,904,690           | 21,232,553           | 20,825,110           | 18,142,847           |
| Saving deposits   | 17,404,122           | 17,531,603           | 14,578,839           | 14,701,048           |
| Others  | 959,359              | 1,017,170            | 833,750              | 901,445              |
|   | 152,517,313          | 152,752,280          | 127,620,951          | 128,230,720          |
| At fair value through profit and loss   |                      |                      |                      |                      |
| Structured deposits linked to interest rate derivatives<br>Fair value changes arising from designation at | 2,957,840            | 2,597,863            | 2,008,269            | 1,708,752            |
| fair value through profit or loss *   | (142,781)            | (116,938)            | (97,696)             | (80,069)             |
|   | 2,815,059            | 2,480,925            | 1,910,573            | 1,628,683            |
|   | 155,332,372          | 155,233,205          | 129,531,524          | 129,859,403          |

<sup>\*</sup> The Group and the Bank have issued structured deposits which are linked to interest rate derivatives and designated them at fair value through profit or loss. This designation is permitted under MFRS 139 "Financial Instruments: Recognition and Measurement" as it significantly reduces accounting mismatch. These instruments are managed by the Group on the basis of fair value and includes terms that have substantive derivative characteristics.

The fair value changes of the structured deposits which are linked to interest rate derivatives that are attributable to the changes in own credit risk are not significant.

#### A14b By type of customer

|                                 | The Group            |                      | The Bank             |                      |
|---------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                 | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 |
| Government and statutory bodies | 5,093,326            | 2,939,005            | 3,559,711            | 1,872,815            |
| Business enterprises            | 63,187,378           | 63,339,512           | 50,099,047           | 49,509,606           |
| Individuals                     | 84,281,779           | 86,175,897           | 73,463,115           | 76,006,815           |
| Others                          | 2,769,889            | 2,778,791            | 2,409,651            | 2,470,167            |
|                                 | 155,332,372          | 155,233,205          | 129,531,524          | 129,859,403          |

#### A14 Deposits from customers (continued)

A14c The maturity structure of fixed deposits, negotiable instruments of deposits and short-term placements are as follows:

|                                  | The Group            |                      | The Bank             |                      |
|----------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                  | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 |
| Due within six months            | 83,565,832           | 93,770,712           | 69,193,136           | 78,802,850           |
| More than six months to one year | 23,193,666           | 17,376,145           | 19,098,988           | 13,904,358           |
| More than one year to five years | 3,489,644            | 1,824,097            | 3,091,128            | 1,778,172            |
|                                  | 110,249,142          | 112,970,954          | 91,383,252           | 94,485,380           |

#### A15 Deposits and placements of banks and other financial institutions

|  | The Group            |                      | The Bank             |                      |
|--|----------------------|----------------------|----------------------|----------------------|
|  | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 |
| Licensed banks                             | 7,464,445            | 5,484,605            | 7,142,501            | 5,460,076            |
| Licensed investment banks                  | 38,909               | -                    | -                    | -                    |
| Other financial institutions               | 71,849               | 2,087                | 50,162               | -                    |
|  | 7,575,203            | 5,486,692            | 7,192,663            | 5,460,076            |
| The maturity structure of                  |                      |                      |                      |                      |
| deposits and placements of banks and other |                      |                      |                      |                      |
| financial institutions:                    |                      |                      |                      |                      |
| - One year or less (short-term)            | 7,575,203            | 5,486,692            | 7,192,663            | 5,460,076            |

#### A16 Other liabilities

|  | The Group            |                      | The Bank             |                      |
|--|----------------------|----------------------|----------------------|----------------------|
|  | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 |
| Zakat  | 525                  | 350                  | -                    | -                    |
| Post employment benefits obligation            |                      |                      |                      |                      |
| - defined contribution plan                    | 296                  | 294                  | 296                  | 294                  |
| Loan advance payment                           | 3,106,766            | 2,987,067            | 2,502,459            | 2,415,873            |
| Amount due to subsidiary companies             | -                    | -                    | _                    | 57,820               |
| Treasury and cheque clearing                   | 78,104               | 129,556              | 78,089               | 129,556              |
| Treasury related payables                      | 161,913              | 235,295              | 161,913              | 235,295              |
| Sundry creditors and accruals                  | 310,753              | 310,745              | 367,485              | 283,492              |
| Provision for bonus and staff related expenses | 201,374              | 157,091              | 197,495              | 150,118              |
| Others   | 791,929              | 232,269              | 445,472              | 203,241              |
|  | 4,651,660            | 4,052,667            | 3,753,209            | 3,475,689            |

#### A17 Tier 2 subordinated bonds

|   |      | The Group            |                      | The Bank             |                      |
|---|------|----------------------|----------------------|----------------------|----------------------|
|   | Note | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 |
| RM1.5 billion Tier 2 subordinated debt, at par            | (a)  | 1,500,000            | 1,500,000            | 1,500,000            | 1,500,000            |
| Add: Interest payable                                     |      | 1,849                | 1,664                | 1,849                | 1,664                |
|   |      | 1,501,849            | 1,501,664            | 1,501,849            | 1,501,664            |
| Less: Unamortised discounts                               |      | (168)                | (277)                | (168)                | (277)                |
|   |      | 1,501,681            | 1,501,387            | 1,501,681            | 1,501,387            |
| RM400 million Tier 2 subordinated Sukuk<br>Ijarah, at par | (b)  | 400,000              | 400,000              | -                    | -                    |
| Add: Profit payable                                       |      | 736                  | 631                  | -                    | -                    |
|   |      | 400,736              | 400,631              | -                    | -                    |
| Less: Unamortised discounts                               |      | (84)                 | (128)                | -                    | -                    |
|   |      | 400,652              | 400,503              | -                    | -                    |
| RM500 million Tier 2 subordinated notes, at par           | (c)  | 500,000              | 500,000              | 500,000              | 500,000              |
| Add: Interest payable                                     |      | 395                  | 526                  | 395                  | 526                  |
|   |      | 500,395              | 500,526              | 500,395              | 500,526              |
| Less: Unamortised discounts                               |      | (164)                | (271)                | (164)                | (271)                |
|   |      | 500,231              | 500,255              | 500,231              | 500,255              |
|   |      | 2,402,564            | 2,402,145            | 2,001,912            | 2,001,642            |

(a) On 22 June 2012, the Bank had completed the issuance of RM1.5 billion nominal value of Tier 2 Subordinated Notes ("Sub Notes"). The RM1.5 billion Sub Notes will mature in 2024 and are callable on any interest payment date falling on or after the 7th anniversary of the issue date subject to approval of BNM. The Sub Notes which bears interest of 4.50% per annum is payable semi-annually in arrears.

The Sub Notes constitute unsecured liabilities of the Bank, and is subordinated in right of payment to the deposit liabilities and all other liabilities of the Bank in accordance with the terms and conditions of the issue and qualify as Tier 2 capital for the purpose of determining the capital adequacy ratio of the Group and the Bank.

(b) On 17 June 2014, HLISB, a wholly owned subsidiary of the Bank, had completed the first issuance of RM400.0 million nominal value of Tier 2 Subordinated Sukuk Ijarah ("Subordinated Sukuk Ijarah") out of its RM1.0 billion Tier 2 Subordinated Sukuk Ijarah Programme. The RM400.0 million Subordinated Sukuk Ijarah will mature in 2024 and is callable at end of year 5 and on each subsequent coupon payment dates thereafter subject to approval of BNM. The Subordinated Sukuk Ijarah which bears profit rate of 4.80% per annum is payable semi-annually in arrears.

The Subordinated Sukuk Ijarah constitute direct, unconditional, subordinated and unsecured obligations of HLISB and subordinated in right and priority of payment, to the extend and in the manner provided in the Subordinated Sukuk Ijarah, ranking *pari passu* among themselves. The Subordinated Sukuk Ijarah is subordinated in right of payment to all deposit liabilities and other liabilities of HLISB, except to those liabilities, which by their terms, rank equally in right of payment with or are subordinated to the Subordinated Sukuk Ijarah. The Subordinated Sukuk Ijarah qualifies as Tier 2 capital for the purpose of determining the capital adequacy ratio of HLISB.

#### A17 Tier 2 subordinated bonds (continued)

(c) On 23 June 2014, HLB had completed the first issuance of RM500.0 million nominal value of Tier 2 Subordinated Notes ("Sub Notes") out of its RM10.0 billion Multi-Currency Sub Notes Programme. The RM500.0 million Sub Notes will mature in 2024 and is callable on any coupon payment date falling on or after the 5th anniversary of the issue date. The Sub Notes which bears interest rate of 4.80% per annum is payable semi-annually in arrears. The exercise of the call option on the Sub Notes shall be subject to the approval of BNM.

The Sub Notes constitute unsecured liabilities of the Bank, and is subordinated in right of payment to the deposit liabilities and all other liabilities of the Bank in accordance with the terms and conditions of the issue, except to those liabilities, which by their terms, rank equally in right of payment with or are subordinated to the Sub Notes. The Sub Notes may be written off, either fully or partially, at the discretion of BNM at the point of non-viability as determined by BNM or Perbadanan Insurans Deposit Malaysia. The Sub Notes qualify as Tier 2 capital for the purpose of determining the capital adequacy ratio of the Group and the Bank.

#### A18 Multi-currency Additional Tier 1 capital securities

|   | The Group            |                      | The Bank             |                      |
|---|----------------------|----------------------|----------------------|----------------------|
|   | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 |
| RM400 million Multi-currency Additional<br>Tier-1 Capital Securities at par | 400,000              | -                    | 400,000              | -                    |
| Add: Interest payable   | 1,799                | -                    | 1,799                | -                    |
|   | 401,799              | -                    | 401,799              | -                    |
| Less: Unamortised discounts   | (673)                |                      | (673)                | <u> </u>             |
|   | 401,126              | -                    | 401,126              | -                    |

On 30 November 2017, the Bank issued a nominal value RM400.0 million perpetual multi-currency Additional Tier 1 capital securities ("capital securities"). The capital securities, which qualify as Additional Tier 1 capital for the Bank, carry a distribution rate of 5.13% per annum. The capital securities are perpetual with a Issuer's call option to redeem at the end of year 5. The proceeds from the issuance was used to subscribe for RM400.0 million Additional Tier 1 perpetual surbordinated sukuk wakalah issued by HLISB, a wholly-owned subsidiary of the Bank.

#### A19 Innovative Tier 1 capital securities

|  | The Group and The Bank |                      |  |
|--|------------------------|----------------------|--|
|  | 31/12/2017<br>RM'000   | 30/06/2017<br>RM'000 |  |
| RM500 million Innovative Tier 1 capital securities, at par | 500,000                | 500,000              |  |
| Add: Interest payable                                      | 12,658                 | 12,771               |  |
|  | 512,658                | 512,771              |  |
| Less: Unamortised discounts                                | (3,339)                | (4,223)              |  |
| Fair value adjustments on completion of                    |                        |                      |  |
| business combination accounting                            | 4,324                  | 7,075                |  |
| Ç  | 513,643                | 515,623              |  |

On 10 September 2009, Promino Sdn Bhd ("Promino") issued the first tranche of Innovative Tier 1 Capital Securities ("IT-1 Capital Securities") amounting to RM500.0 million in nominal value, from its RM1.0 billion IT-1 Capital Securities Programme. The IT-1 Capital Securities is structured in accordance with the Risk-Weighted Capital Adequacy Framework (General Requirements and Capital Components) issued by BNM.

The RM500.0 million IT-1 Capital Securities has a tenor of 30 years and Promino has the option to redeem the RM500.0 million IT-1 Capital Securities at the 10th anniversary, subject to BNM approval. The RM500.0 million IT-1 Capital Securities has a coupon rate of 8.25% per annum, payable semi-annually. In the event the IT-1 Capital Securities is not redeemed at the 10th anniversary (the First Optional Redemption Date), the coupon rate will be revised to 9.25% per annum from the 11th year to the final maturity.

On 1 July 2011, the above IT-1 Capital Securities was vested to HLB. The IT-1 Capital Securities constitute unsecured and subordinated obligations of HLB and are subordinated to all deposit liabilities and all other liabilities except those liabilities which rank equally in, and/or junior to, the rights of payment of the IT-1 Capital Securities. The IT-1 Capital Securities qualify as Tier 1 capital for the purpose of computing the capital adequacy ratio of the Group and the Bank.

2nd Quarter Ended

**Cumulative Six Months** 

Ended

#### A20 Interest income

|   | 31/12/2017<br>RM'000  | 31/12/2016<br>RM'000  | 31/12/2017<br>RM'000  | 31/12/2016<br>RM'000  |
|---|---|---|---|---|
| <u>Group</u>  |   |   |   |   |
| Loan, advances and financing  | 1,158,206   | 1,163,641   | 2,318,675   | 2,323,536   |
| Money at call and deposit placements with   |   |   |   |   |
| financial institutions  | 41,281  | 22,739  | 86,291  | 51,529  |
| Securities purchased under resale   |   |   |   |   |
| agreements  | 1,090   | 10,908  | 2,038   | 35,279  |
| Financial assets held-for-trading   | 100,417   | 97,244  | 195,167   | 193,172   |
| Financial investments available-for-sale  | 191,979   | 162,409   | 366,270   | 308,368   |
| Financial investments held-to-maturity  | 91,140  | 84,339  | 186,945   | 173,240   |
| Others  | 514   | 188   | 1,445   | 335   |
|   | 1,584,627   | 1,541,468   | 3,156,831   | 3,085,459   |
| Of which: Interest income earned on impaired loans, advances and financing  | 13,024  | 5,930   | 27,082  | 12,467  |
|   |   |   |   |   |
|   | 2nd Quart<br>31/12/2017<br>RM'000   | 31/12/2016<br>RM'000  |   | Six Months<br>ded<br>31/12/2016<br>RM'000   |
| Bank Loan, advances and financing   | 31/12/2017<br>RM'000  | 31/12/2016<br>RM'000  | 31/12/2017<br>RM'000  | 31/12/2016<br>RM'000  |
| Loan, advances and financing  | 31/12/2017  | 31/12/2016  | En 31/12/2017   | ded<br>31/12/2016   |
| Loan, advances and financing  Money at call and deposit placements with financial institutions  | 31/12/2017<br>RM'000  | 31/12/2016<br>RM'000  | 31/12/2017<br>RM'000  | 31/12/2016<br>RM'000  |
| Loan, advances and financing  Money at call and deposit placements with financial institutions  Securities purchased under resale   | 31/12/2017<br>RM'000<br>1,138,313<br>43,075   | 31/12/2016<br>RM'000<br>1,144,636<br>21,064   | 31/12/2017<br>RM'000<br>2,279,314<br>87,993   | 31/12/2016<br>RM'000<br>2,285,799<br>49,069   |
| Loan, advances and financing  Money at call and deposit placements with financial institutions  Securities purchased under resale agreements  | 31/12/2017<br>RM'000<br>1,138,313<br>43,075<br>1,090  | 31/12/2016<br>RM'000<br>1,144,636<br>21,064<br>10,908                                       | 31/12/2017<br>RM'000<br>2,279,314<br>87,993<br>2,038                                  | 31/12/2016<br>RM'000<br>2,285,799<br>49,069<br>35,279   |
| Loan, advances and financing  Money at call and deposit placements with financial institutions  Securities purchased under resale agreements  Financial assets held-for-trading   | 31/12/2017<br>RM'000<br>1,138,313<br>43,075<br>1,090<br>100,417                             | 31/12/2016<br>RM'000<br>1,144,636<br>21,064<br>10,908<br>98,623                             | 31/12/2017<br>RM'000<br>2,279,314<br>87,993<br>2,038<br>195,249                       | 31/12/2016<br>RM'000<br>2,285,799<br>49,069<br>35,279<br>195,124                              |
| Loan, advances and financing  Money at call and deposit placements with financial institutions  Securities purchased under resale agreements  Financial assets held-for-trading  Financial investments available-for-sale   | 31/12/2017<br>RM'000<br>1,138,313<br>43,075<br>1,090<br>100,417<br>191,086                  | 31/12/2016<br>RM'000<br>1,144,636<br>21,064<br>10,908<br>98,623<br>161,071                  | 31/12/2017<br>RM'000<br>2,279,314<br>87,993<br>2,038<br>195,249<br>364,286            | 31/12/2016<br>RM'000<br>2,285,799<br>49,069<br>35,279<br>195,124<br>305,810                   |
| Loan, advances and financing Money at call and deposit placements with financial institutions Securities purchased under resale agreements Financial assets held-for-trading Financial investments available-for-sale Financial investments held-to-maturity      | 31/12/2017<br>RM'000<br>1,138,313<br>43,075<br>1,090<br>100,417<br>191,086<br>89,904        | 31/12/2016<br>RM'000<br>1,144,636<br>21,064<br>10,908<br>98,623<br>161,071<br>83,098        | 31/12/2017<br>RM'000<br>2,279,314<br>87,993<br>2,038<br>195,249<br>364,286<br>184,448 | 31/12/2016<br>RM'000<br>2,285,799<br>49,069<br>35,279<br>195,124<br>305,810<br>173,512        |
| Loan, advances and financing  Money at call and deposit placements with financial institutions  Securities purchased under resale agreements  Financial assets held-for-trading  Financial investments available-for-sale   | 31/12/2017<br>RM'000<br>1,138,313<br>43,075<br>1,090<br>100,417<br>191,086<br>89,904<br>386 | 31/12/2016<br>RM'000<br>1,144,636<br>21,064<br>10,908<br>98,623<br>161,071<br>83,098<br>140 | 2,279,314<br>87,993<br>2,038<br>195,249<br>364,286<br>184,448<br>1,240                | 31/12/2016<br>RM'000<br>2,285,799<br>49,069<br>35,279<br>195,124<br>305,810<br>173,512<br>265 |
| Loan, advances and financing  Money at call and deposit placements with financial institutions  Securities purchased under resale agreements  Financial assets held-for-trading  Financial investments available-for-sale  Financial investments held-to-maturity | 31/12/2017<br>RM'000<br>1,138,313<br>43,075<br>1,090<br>100,417<br>191,086<br>89,904        | 31/12/2016<br>RM'000<br>1,144,636<br>21,064<br>10,908<br>98,623<br>161,071<br>83,098        | 31/12/2017<br>RM'000<br>2,279,314<br>87,993<br>2,038<br>195,249<br>364,286<br>184,448 | 31/12/2016<br>RM'000<br>2,285,799<br>49,069<br>35,279<br>195,124<br>305,810<br>173,512        |

## (Incorporated in Malaysia)

## **A21** Interest expense

|  | 2nd Quarter Ended    |                      | Cumulative Six Months<br>Ended |                      |  |
|--|----------------------|----------------------|--------------------------------|----------------------|--|
|  | 31/12/2017<br>RM'000 | 31/12/2016<br>RM'000 | 31/12/2017<br>RM'000           | 31/12/2016<br>RM'000 |  |
| Group  |                      |                      |                                |                      |  |
| Deposits and placements of banks             |                      |                      |                                |                      |  |
| and other financial institutions             | 42,142               | 19,759               | 74,262                         | 38,049               |  |
| Deposits from customers                      | 677,150              | 698,450              | 1,353,617                      | 1,405,946            |  |
| Short-term placements                        | 81,276               | 67,811               | 169,833                        | 150,817              |  |
| Senior bonds                                 | -                    | 10,743               | -                              | 20,865               |  |
| Tier 2 subordinated bonds                    | 23,164               | 23,226               | 46,343                         | 46,472               |  |
| Multi-currency Additional Tier-1             |                      |                      |                                |                      |  |
| capital securities                           | 826                  | -                    | 826                            | -                    |  |
| Innovative Tier 1 capital securities         | 9,488                | 8,773                | 18,927                         | 17,512               |  |
| Recourse obligation on loans sold to Cagamas | 1,916                | 1,916                | 3,832                          | 2,957                |  |
| Borrowings                                   | -                    | 2,214                | -                              | 3,822                |  |
|  | 835,962              | 832,892              | 1,667,640                      | 1,686,440            |  |
|  |                      |                      |                                |                      |  |
|  |                      |                      | Cumulative                     | Six Months           |  |
|  | 2nd Quar             | ter Ended            | En                             | ded                  |  |
|  | 31/12/2017<br>RM'000 | 31/12/2016<br>RM'000 | 31/12/2017<br>RM'000           | 31/12/2016<br>RM'000 |  |
| <b>Bank</b>                                  |                      |                      |                                |                      |  |
| Deposits and placements of banks             |                      |                      |                                |                      |  |
| and other financial institutions             | 44,194               | 20,462               | 78,833                         | 39,298               |  |
| Deposits from customers                      | 666,034              | 689,121              | 1,330,769                      | 1,390,665            |  |
| Short-term placements                        | 81,276               | 67,811               | 169,833                        | 150,817              |  |
| Senior bonds                                 | -                    | 10,743               | -                              | 20,865               |  |
| Tier 2 subordinated bonds                    | 23,164               | 23,226               | 46,343                         | 46,468               |  |
| Multi-currency Additional Tier-1             |                      |                      |                                |                      |  |
| capital securities                           | 1,810                | -                    | 1,810                          | -                    |  |
| Innovative Tier 1 capital securities         | 9,488                | 8,773                | 18,927                         | 17,512               |  |
| Recourse obligation on loans sold to Cagamas |                      |                      |                                |                      |  |
|  | 1,916                | 1,916                | 3,832                          | 2,957                |  |

# A22 Net income from Islamic Banking business

|  | 2nd Quarter Ended    |                      | Cumulative Six Months<br>Ended |                      |
|--|----------------------|----------------------|--------------------------------|----------------------|
|  | 31/12/2017<br>RM'000 | 31/12/2016<br>RM'000 | 31/12/2017<br>RM'000           | 31/12/2016<br>RM'000 |
| Group Income derived from investment of depositors' funds and others | 311,504              | 267,592              | 617,654                        | 532,732              |
| of which Finance income of which other operating income              | 312,937<br>(1,433)   | 268,638<br>(1,046)   | 613,500<br>4,154               | 528,264<br>4,468     |
| Income derived from investment of shareholders' funds                | 37,834               | 38,116               | 73,005                         | 73,821               |
| of which Finance income of which other operating income              | 27,212<br>10,622     | 23,363<br>14,753     | 53,348<br>19,657               | 45,938<br>27,883     |
| Income attributable to depositors                                    | (192,505)            | (167,298)            | (374,016)                      | (338,542)            |
|  | 156,833              | 138,410              | 316,643                        | 268,011              |

#### A23 Other operating income

|  | 2nd Quarter Ended    |                      | Cumulative Six Months<br>Ended |                      |
|--|----------------------|----------------------|--------------------------------|----------------------|
|  | 31/12/2017<br>RM'000 | 31/12/2016<br>RM'000 | 31/12/2017<br>RM'000           | 31/12/2016<br>RM'000 |
| Group  |                      |                      |                                |                      |
| (a) Fee income:  |                      |                      |                                |                      |
| Commissions  | 43,563               | 39,637               | 87,962                         | 79,383               |
| Service charges and fees   | 17,972               | 16,611               | 30,569                         | 28,607               |
| Guarantee fees   | 3,619                | 4,209                | 6,437                          | 7,099                |
| Credit card related fees   | 59,809               | 64,781               | 115,238                        | 123,478              |
| Corporate advisory fees  | 108                  | 1,221                | 375                            | 1,221                |
| Commitment fees  | 8,384                | 8,976                | 16,972                         | 17,846               |
| Fee on loans, advances and financing   | 10,045               | 19,006               | 19,027                         | 31,832               |
| Other fee income   | 7,043                | 16,620               | 13,976                         | 23,144               |
|  | 150,543              | 171,061              | 290,556                        | 312,610              |
| (b) Gain/(loss) arising from sale of financial assets:  Net gain/(loss) from sale of financial |                      |                      |                                |                      |
| assets held-for-trading Net (loss)/gain from sale of derivative                                | 4,040                | (5,403)              | 15,085                         | 10,565               |
| financial instruments Net gain/(loss) from sale of   | (19,363)             | 681                  | (24,440)                       | (12,214)             |
| financial investments available-for-sale Net gain from redemption of                           | 31,360               | (8,964)              | 72,032                         | 15,683               |
| financial investments held-to-maturity   | -                    | 31                   | -                              | 35                   |
|  | 16,037               | (13,655)             | 62,677                         | 14,069               |
| (c) Gross dividend income from:  |                      |                      |                                |                      |
| Financial investments available-for-sale   | 71,312               | 64,512               | 137,372                        | 129,653              |

#### (Incorporated in Malaysia)

#### A23 Other operating income (continued)

|   | 2nd Quarter Ended    |                      | Cumulative Six Months<br>Ended |                      |
|---|----------------------|----------------------|--------------------------------|----------------------|
|   | 31/12/2017<br>RM'000 | 31/12/2016<br>RM'000 | 31/12/2017<br>RM'000           | 31/12/2016<br>RM'000 |
| (d) Net unrealised gain on revaluation of:  |                      |                      |                                |                      |
| - Financial assets held-for-trading   | (490)                | (30,740)             | (2,705)                        | (25,689)             |
| - Derivatives financial instruments   | 57,859               | 124,605              | 67,974                         | 134,324              |
|   | 57,369               | 93,865               | 65,269                         | 108,635              |
| (e) Amortisation of fair value changes  arising from terminated fair value hedges | (271)                | (5)                  | (445)                          | (26)                 |
| <u>neuges</u>   | (271)                | (3)                  | (443)                          | (20)                 |
| (f) Net loss on fair value changes arising from fair value hedges                 | (35)                 |                      | (36)                           |                      |
| (g) Other income:   |                      |                      |                                |                      |
| Foreign exchange gain   | 21,095               | 11,494               | 32,993                         | 33,311               |
| Rental income   | 1,898                | 1,211                | 3,563                          | 2,062                |
| Gain on disposal of property  |                      |                      |                                |                      |
| and equipment   | 1,307                | 6                    | 1,762                          | 1,013                |
| Other non-operating income  | 3,802                | 3,265                | 7,640                          | 6,625                |
|   | 28,102               | 15,976               | 45,958                         | 43,011               |
| Total other operating income  | 323,057              | 331,754              | 601,351                        | 607,952              |

#### (Incorporated in Malaysia)

#### A23 Other operating income (continued)

|  | 2nd Quarter Ended    |                      | Cumulative Six Months<br>Ended |                      |
|--|----------------------|----------------------|--------------------------------|----------------------|
|  | 31/12/2017<br>RM'000 | 31/12/2016<br>RM'000 | 31/12/2017<br>RM'000           | 31/12/2016<br>RM'000 |
| <b>Bank</b>  |                      |                      |                                |                      |
| (a) <u>Fee income:</u>   |                      |                      |                                |                      |
| Commissions  | 42,367               | 39,032               | 85,976                         | 78,277               |
| Service charges and fees   | 17,799               | 16,439               | 30,272                         | 28,302               |
| Guarantee fees   | 3,602                | 4,184                | 6,392                          | 7,064                |
| Credit card related fees   | 59,809               | 64,781               | 115,238                        | 123,478              |
| Corporate advisory fees  | 108                  | 1,221                | 375                            | 1,221                |
| Commitment fees  | 8,238                | 8,873                | 16,658                         | 17,652               |
| Fee on loans, advances and financing   | 8,861                | 17,487               | 16,906                         | 29,716               |
| Other fee income   | 6,988                | 16,462               | 13,879                         | 22,971               |
|  | 147,772              | 168,479              | 285,696                        | 308,681              |
| (b) Gain/(loss) arising from sale of financial assets:  Net gain/(loss) from sale of financial |                      |                      |                                |                      |
| assets held-for-trading Net (loss)/gain from sale of derivative                                | 4,040                | (5,403)              | 15,085                         | 10,565               |
| financial instruments Net gain/(loss) from sale of   | (19,363)             | 681                  | (24,440)                       | (12,214)             |
| financial investments available-for-sale<br>Net gain from redemption of                        | 31,360               | (9,161)              | 71,813                         | 15,486               |
| financial investments held-to-maturity   | -                    | 31                   | -                              | 35                   |
|  | 16,037               | (13,852)             | 62,458                         | 13,872               |
| (c) Gross dividend income from:  |                      |                      |                                |                      |
| Associated company   | -                    | -                    | -                              | 121,461              |
| Investment in joint venture  | -                    | -                    | 4,882                          | 4,698                |
| Financial investments available-for-sale   | 71,312               | 64,512               | 137,372                        | 129,653              |
|  | 71,312               | 64,512               | 142,254                        | 255,812              |

#### (Incorporated in Malaysia)

#### A23 Other operating income (continued)

|  | 2nd Quarter Ended    |                      | Cumulative Six Months<br>Ended |                      |
|--|----------------------|----------------------|--------------------------------|----------------------|
|  | 31/12/2017<br>RM'000 | 31/12/2016<br>RM'000 | 31/12/2017<br>RM'000           | 31/12/2016<br>RM'000 |
| (d) Net unrealised gain on revaluation of:                                       |                      |                      |                                |                      |
| - Financial assets held-for-trading  | (490)                | (30,740)             | (2,705)                        | (25,689)             |
| - Derivatives financial instruments  | 57,859               | 124,605              | 67,974                         | 134,324              |
|  | 57,369               | 93,865               | 65,269                         | 108,635              |
| (e) Amortisation of fair value changes arising from terminated fair value hedges | (271)                | (5)                  | (445)                          | (26)                 |
| (f) Net loss on fair value changes arising from fair value hedges                | (35)                 |                      | (36)                           |                      |
| (g) Other income:  |                      |                      |                                |                      |
| Foreign exchange gain  | 20,501               | 11,214               | 32,203                         | 32,836               |
| Rental income  | 1,173                | 1,211                | 2,838                          | 2,062                |
| Gain on disposal of property   | ,                    | •                    | ,                              | ,                    |
| and equipment  | 1,307                | 6                    | 1,762                          | 1,013                |
| Other non-operating income   | 3,662                | 3,803                | 7,381                          | 7,153                |
|  | 26,643               | 16,234               | 44,184                         | 43,064               |
| Total other operating income   | 318,827              | 329,233              | 599,380                        | 730,038              |

#### (Incorporated in Malaysia)

#### **A24** Other operating expenses

| Other operating expenses  | 2nd Quarter Ended    |                      | Cumulative Six Months<br>Ended |                      |
|---|----------------------|----------------------|--------------------------------|----------------------|
|   | 31/12/2017<br>RM'000 | 31/12/2016<br>RM'000 | 31/12/2017<br>RM'000           | 31/12/2016<br>RM'000 |
| Group   |                      |                      |                                |                      |
| Personnel costs   | 261 101              | 256 224              | 512.007                        | 506 214              |
| - Salaries, allowances and bonuses  | 261,181              | 256,324              | 512,997                        | 506,214<br>12,047    |
| <ul><li>- Medical expenses</li><li>- Training and convention expenses</li></ul>       | 7,910<br>7,627       | 6,490<br>8,680       | 15,350<br>13,341               | ,                    |
| - Staff welfare   | 2,289                | 2,514                | 4,002                          | 17,466<br>6,014      |
| - Others  | 6,466                | 8,169                | 12,753                         | 16,353               |
|   | 285,473              | 282,177              | 558,443                        | 558,094              |
|   |                      |                      |                                | ,                    |
| Establishment costs   |                      |                      |                                |                      |
| - Depreciation of property and equipment  | 26,845               | 20,976               | 52,953                         | 42,923               |
| - Amortisation of intangible assets   | 18,856               | 18,498               | 37,795                         | 36,933               |
| - Rental of premises  | 20,172               | 21,193               | 40,048                         | 41,740               |
| - Information technology expenses   | 40,115               | 32,774               | 80,056                         | 70,762               |
| - Security services   | 4,791                | 7,653                | 12,814                         | 14,196               |
| <ul><li>Electricity, water and sewerage</li><li>Hire of plant and machinery</li></ul> | 6,837<br>3,119       | 5,787                | 13,643<br>6,323                | 11,925               |
| - Others  | 7,123                | 3,743<br>5,721       | 15,677                         | 7,135<br>10,555      |
| - Others  |                      |                      |                                |                      |
|   | 127,858              | 116,345              | 259,309                        | 236,169              |
| Marketing expenses  |                      |                      |                                |                      |
| - Advertisement and publicity   | 8,662                | 8,101                | 17,846                         | 12,798               |
| - Credit card related fees  | 31,219               | 28,752               | 56,536                         | 57,045               |
| - Others  | 4,124                | 4,000                | 7,664                          | 7,422                |
|   | 44,005               | 40,853               | 82,046                         | 77,265               |
| Administration and general expenses   |                      |                      |                                |                      |
| - Teletransmission expenses   | 4,084                | 4,066                | 8,133                          | 8,543                |
| - Stationery and printing expenses  | 3,471                | 4,837                | 6,712                          | 8,215                |
| - Professional fees   | 18,932               | 15,653               | 42,419                         | 31,496               |
| - Insurance fees  | 11,306               | 10,156               | 21,340                         | 19,674               |
| - Stamp, postage and courier  | 3,233                | 4,695                | 7,362                          | 9,173                |
| - Travelling and transport expenses   | 1,004                | 963                  | 1,921                          | 2,029                |
| - Registration and license fees   | 2,260                | 2,243                | 4,548                          | 4,542                |
| - Brokerage and commission  | 1,964                | 1,406                | 3,421                          | 3,021                |
| - Credit card fees  | 10,985               | 8,922                | 20,550                         | 17,989               |
| - Others  | 1,267                | 8,385                | 6,783                          | 15,176               |
|   | 58,506               | 61,326               | 123,189                        | 119,858              |
|   | 515,842              | 500,701              | 1,022,987                      | 991,386              |
|   |                      | <del>-</del>         | <del>_</del>                   |                      |

#### (Incorporated in Malaysia)

#### A24 Other operating expenses (continued)

| Other operating expenses (continued)   | 2nd Quarter Ended    |                      | Cumulative Six Months<br>Ended |                      |
|--|----------------------|----------------------|--------------------------------|----------------------|
|  | 31/12/2017<br>RM'000 | 31/12/2016<br>RM'000 | 31/12/2017<br>RM'000           | 31/12/2016<br>RM'000 |
| Bank Daniel Control of the Control o |                      |                      |                                |                      |
| Personnel costs  | 220,111              | 212 902              | 120,662                        | 422 407              |
| - Salaries, allowances and bonuses   |                      | 213,802              | 429,662                        | 422,497              |
| <ul><li>- Medical expenses</li><li>- Training and convention expenses</li></ul>  | 6,754<br>6,208       | 5,458<br>7,908       | 13,230<br>11,060               | 10,032               |
| - Staff welfare  | 1,946                | 2,104                | 3,377                          | 15,754<br>5,339      |
| - Others   | 4,977                | 6,392                | 9,880                          | 13,011               |
|  | 239,996              | 235,664              | 467,209                        | 466,633              |
|  |                      | <del></del>          | <u> </u>                       | ,                    |
| <ul><li><u>Establishment costs</u></li><li>Depreciation of property and equipment</li></ul>  | 25,136               | 19,338               | 49,533                         | 39,741               |
| - Amortisation of intangible assets  | 17,822               | 17,542               | 35,719                         | 35,072               |
| - Rental of premises   | 24,480               | 17,405               | 45,811                         | 33,939               |
| - Information technology expenses  | 37,432               | 29,130               | 74,474                         | 63,555               |
| - Security services  | 3,548                | 6,184                | 10,009                         | 11,442               |
| - Electricity, water and sewerage  | 4,951                | 4,984                | 10,377                         | 10,287               |
| - Hire of plant and machinery  | 2,952                | 3,496                | 5,993                          | 6,738                |
| - Others   | 2,885                | 817                  | 8,737                          | 2,170                |
|  | 119,206              | 98,896               | 240,653                        | 202,944              |
|  |                      |                      |                                |                      |
| Marketing expenses - Advertisement and publicity   | 7,850                | 7,645                | 16,444                         | 11,721               |
| - Credit card related fees   | 31,219               | 28,752               | 56,536                         | 57,045               |
| - Others   | 3,607                | 3,331                | 6,581                          | 6,292                |
|  | 42,676               | 39,728               | 79,561                         | 75,058               |
| Administration and general expenses  |                      |                      |                                |                      |
| - Teletransmission expenses  | 3,977                | 3,976                | 7,940                          | 8,380                |
| - Stationery and printing expenses   | 3,254                | 4,679                | 6,225                          | 7,925                |
| - Professional fees  | 17,908               | 14,799               | 40,655                         | 30,272               |
| - Insurance fees   | 9,935                | 9,043                | 18,722                         | 17,548               |
| - Stamp, postage and courier   | 3,168                | 4,587                | 7,220                          | 9,005                |
| - Travelling and transport expenses  | 718                  | 659                  | 1,397                          | 1,465                |
| - Registration and license fees  | 2,012                | 1,992                | 4,049                          | 4,059                |
| - Brokerage and commission   | 955                  | 662                  | 1,666                          | 1,518                |
| - Credit card fees   | 10,985               | 8,922                | 20,550                         | 17,989               |
| - Others   | 477                  | 8,455                | 5,421                          | 18,512               |
|  | 53,389               | 57,774               | 113,845                        | 116,673              |
|  | 455,267              | 432,062              | 901,268                        | 861,308              |
|  | ,                    | . ,                  | , , . ,                        | - 7                  |

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### A25 Allowance for impairment losses on loans, advances and financing

|   | 2nd Quart            | ter Ended            | Cumulative Six Months<br>Ended |                      |  |
|---|----------------------|----------------------|--------------------------------|----------------------|--|
|   | 31/12/2017<br>RM'000 | 31/12/2016<br>RM'000 | 31/12/2017<br>RM'000           | 31/12/2016<br>RM'000 |  |
| Group Allowance for impairment losses on loans, advances and financing: |                      |                      |                                |                      |  |
| - collective assessment allowance                                       | 62,924               | 70,091               | 155,873                        | 140,361              |  |
| - individual assessment allowance<br>Impaired loans and financing:      | 14,572               | 10,635               | 16,093                         | 18,027               |  |
| - written off   | 5,288                | 5,432                | 10,579                         | 10,683               |  |
| - recovered from bad debt written off                                   | (72,308)             | (57,777)             | (128,656)                      | (117,636)            |  |
|   | 10,476               | 28,381               | 53,889                         | 51,435               |  |
|   | 2nd Quart            | ter Ended            | Cumulative Six Months<br>Ended |                      |  |
|   | 31/12/2017           | 31/12/2016           | 31/12/2017                     | 31/12/2016           |  |
|   | RM'000               | RM'000               | RM'000                         | RM'000               |  |
| <u>Bank</u>   |                      |                      |                                |                      |  |
| Allowance for impairment losses on loans, advances and financing:       |                      |                      |                                |                      |  |
| - collective assessment allowance                                       | 48,907               | 58,245               | 118,228                        | 117,087              |  |
| - individual assessment allowance<br>Impaired loans and financing:      | 9,166                | 11,129               | 4,195                          | 14,618               |  |
| - written off   |                      |                      |                                |                      |  |
| WILLEII OII   | 4,418                | 4,944                | 8,854                          | 9,531                |  |
| - recovered from bad debt written off                                   | 4,418<br>(48,828)    | 4,944<br>(53,337)    | 8,854<br>(99,351)              | 9,531<br>(106,203)   |  |

(Incorporated in Malaysia)

### A26 Capital adequacy

The Group's and the Bank's regulatory capital is governed by BNM Capital Adequacy Framework guidelines. The capital adequacy ratios of the Group and the Bank are computed in accordance with BNM's Capital Adequacy Framework (Capital Components) reissued on 4 August 2017. The Framework sets out the approach for computing the regulatory capital adequacy ratios, the minimum levels of the ratios at which banking institutions are required to operate as well as requirement on Capital Conservation Buffer ("CCB") and Counter Cyclical Buffer ("CCyB"). The minimum capital adequacy requirements for Common Equity Tier I (CET I) capital ratio, Tier I capital ratio and Total capital ratio are 4.50%, 6.00% and 8.00% respectively. The Group and the Bank are also required to maintain CCB of up to 2.500% of total risk weighted assets ("RWA"), which is phased in starting with 0.625% in year 2016, 1.250% in year 2017, 1.875% in year 2018 and 2.500% in year 2019. The CCyB which ranges from 0% up to 2.500% is determined as the weighted average of prevailing CCyB rates applied in the jurisdictions in which a financial institution has credit exposures. There is no BNM announcement on the CCyB rates yet.

The Group and the Bank have adopted the Standardised Approach for Credit Risk and Market Risk, and the Basic Indicator Approach for Operational Risk computation in deriving the RWA.

Individual entities within the Group comply with all externally imposed capital requirements to which they are subject to.

### (a) The capital adequacy ratios of the Group and the Bank are as follows:

|                                     | The Group                                  |  | The B                                      | ank                                      |
|-------------------------------------|--|--|--|--|
|                                     | Financial<br>Period<br>Ended<br>31/12/2017 | Financial<br>Year<br>Ended<br>30/06/2017 | Financial<br>Period<br>Ended<br>31/12/2017 | Financial<br>Year<br>Ended<br>30/06/2017 |
| Before deducting proposed dividends |  |  |  |  |
| CET I capital ratio                 | 13.351%                                    | 13.788%                                  | 12.772%                                    | 13.078%                                  |
| Tier I capital ratio                | 14.056%                                    | 14.193%                                  | 13.233%                                    | 13.556%                                  |
| Total capital ratio                 | 16.042%                                    | 16.280%                                  | 15.575%                                    | 15.997%                                  |
| After deducting proposed dividends  |  |  |  |  |
| CET I capital ratio                 | 13.094%                                    | 13.286%                                  | 12.468%                                    | 12.486%                                  |
| Tier I capital ratio                | 13.798%                                    | 13.691%                                  | 12.929%                                    | 12.964%                                  |
| Total capital ratio                 | 15.785%                                    | 15.779%                                  | 15.271%                                    | 15.405%                                  |

### (Incorporated in Malaysia)

### A26 Capital adequacy (continued)

(b) The components of CET I, Tier I and Tier II capital under the revised Capital Components Framework are as follows:

|  | The G  | roup   | The Bank   |  |  |
|--|--|--|--|--|--|
| _  | Financial<br>Period<br>Ended<br>31/12/2017<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2017<br>RM'000 | Financial<br>Period<br>Ended<br>31/12/2017<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2017<br>RM'000 |  |
| CET I capital  |  |  |  |  |  |
| Paid-up share capital  | 7,739,063  | 7,739,063  | 7,739,063  | 7,739,063  |  |
| Retained profits   | 13,965,303   | 13,560,582   | 10,516,482   | 10,245,205   |  |
| Other reserves   | 1,094,201  | 1,265,223  | 373,235  | 422,954  |  |
| Less: Treasury shares  | (733,961)  | (733,961)  | (733,961)  | (733,961)  |  |
| Less: Deferred tax assets  | (899)  | (4,851)  | -  | -  |  |
| Less: Other intangible assets  | (178,749)  | (213,323)  | (161,322)  | (194,870)  |  |
| Less: Goodwill   | (1,831,312)  | (1,831,312)  | (1,771,547)  | (1,771,547)  |  |
| Less: Investment in subsidiary companies/  |  |  |  |  |  |
| associated company/joint venture   | (3,075,342)  | (2,908,861)  | (2,209,880)  | (2,148,516)  |  |
| Total CET I capital  | 16,978,304   | 16,872,560   | 13,752,070   | 13,558,328   |  |
| Additional Tier I capital  Multi-currency Additional Tier-1 capital securities  Innovative Tier I capital securities | 399,327<br>496,662                                   | -<br>495,778                                       | 399,327<br>496,662                                   | -<br>495,778                                       |  |
| Additional Tier I capital before regulatory adjustments  | 895,989  | 495,778  | 895,989  | 495,778  |  |
| Less: Investment in Additional Tier 1 perpetual surbordinated sukuk wakalah  | -  | -  | (400,000)  | -  |  |
| Additional Tier I capital after regulatory adjustments   | 895,989  | 495,778  | 495,989  | 495,778  |  |
| Total Tier I capital   | 17,874,293   | 17,368,338   | 14,248,059   | 14,054,106   |  |
| Tier II capital Collective assessment allowance ^ and regulatory reserves # Subordinated bonds                       | 1,294,938<br>1,999,832                               | 1,281,686<br>1,999,723                             | 1,074,657<br>1,999,832                               | 1,067,705<br>1,999,723                             |  |
| Tier II capital before regulatory adjustments  | 3,294,770  | 3,281,409  | 3,074,489  | 3,067,428  |  |
| Less: Investment in subsidiary companies/ associated company/joint venture   | (768,836)  | (727,215)  | (552,470)  | (537,129)  |  |
| Total Tier II capital  | 2,525,934  | 2,554,194  | 2,522,019  | 2,530,299  |  |
| Total capital  | 20,400,227   | 19,922,532   | 16,770,078   | 16,584,405   |  |

<sup>^</sup> Excludes collective assessment allowance attributable to loans, advances and financing classified as impaired but not individually assessed for impairment.

<sup>#</sup> Includes the qualifying regulatory reserves for non-impaired loans of the Group and the Bank of RM665,084,000 (2017: RM667,238,000) and RM573,295,000 (2017: RM571,678,000) respectively.

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### A26 Capital adequacy (continued)

(c) The breakdown of RWA by each major risk category is as follows:

|                               | The G                    | roup        | The Bank   |            |  |
|-------------------------------|--------------------------|-------------|------------|------------|--|
|                               | Financial                | Financial   | Financial  | Financial  |  |
|                               | Period                   | Year        | Period     | Year       |  |
|                               | Ended                    | Ended       | Ended      | Ended      |  |
|                               | 31/12/2017               | 30/06/2017  | 31/12/2017 | 30/06/2017 |  |
|                               | RM'000                   | RM'000      | RM'000     | RM'000     |  |
| Credit risk Market risk       | 116,231,457              | 111,299,987 | 97,505,922 | 93,397,418 |  |
|                               | 2,770,970                | 3,115,525   | 3,091,767  | 3,340,119  |  |
| Operational risk<br>Total RWA | 8,165,274<br>127,167,701 | 7,958,340   | 7,073,295  | 6,934,552  |  |

The Bank and its Islamic subsidiary, HLISB's profit after tax for the half year ended 31 December 2017, had been subjected to a limited review by our external auditors. As such the Bank's and HLISB's profit after tax for the half year ended 31 December 2017 have been included in the capital base used in the computation of the Group's and the Bank's Capital Adequacy Ratios accordingly.

(d) The capital adequacy ratios of the banking subsidiary company of the Group are as follows:

|                                     | Hong Leong Islamic Bank Berhad |            |  |  |
|-------------------------------------|--------------------------------|------------|--|--|
|                                     | Financial                      | Financial  |  |  |
|                                     | Period                         | Year       |  |  |
|                                     | Ended                          | Ended      |  |  |
|                                     | 31/12/2017                     | 30/06/2017 |  |  |
| Before deducting proposed dividends |                                |            |  |  |
| CET I capital ratio                 | 10.931%                        | 10.622%    |  |  |
| Tier I capital ratio                | 13.043%                        | 10.622%    |  |  |
| Total capital ratio                 | 16.268%                        | 13.946%    |  |  |
| After deducting proposed dividends  |                                |            |  |  |
| CET I capital ratio                 | 10.701%                        | 10.622%    |  |  |
| Tier I capital ratio                | 12.814%                        | 10.622%    |  |  |
| Total capital ratio                 | 16.038%                        | 13.946%    |  |  |

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### A27 Group segmental reporting on revenue, profit and assets

The business segment results are prepared based on the Group's internal management reporting reflective of the organisation's management reporting structure.

The various business segments are described below:

Personal Financial Services focuses mainly on servicing individual customers and small businesses. Products and services that are extended to customers include mortgages, credit cards, hire purchase and others.

Business & Corporate Banking focuses mainly on corporate and small medium enterprises. Products and services offered include trade financing, working capital facilities, other term financing and corporate advisory services.

Global Markets refers to the Group's domestic treasury and capital market operations and includes foreign exchange, money market operations as well as capital market securities trading and investments.

Overseas/International Operations refers to Hong Leong Bank Berhad Overseas Branches, Subsidiaries, Associate, Joint Venture and Representative Office. The overseas operations are mainly in commercial banking and treasury business.

Other operations refers to head office and other business segments.

### Financial quarter ended 31/12/2017

|  | Personal<br>Financial<br>Services<br>RM'000 | Business<br>& Corporate<br>Banking<br>RM'000 | Global<br>Markets<br>RM'000 | Overseas/<br>International<br>Operations<br>RM'000 | Other<br>Operations<br>RM'000 | Inter-<br>Segment<br>Elimination<br>RM'000 | Total<br>RM'000 |
|--|---|--|-----------------------------|--|-------------------------------|--|-----------------|
| By business segment  |   |  |                             |  |                               |  |                 |
| External revenue   | 689,509                                     | 163,691                                      | 333,368                     | 57,755   | (6,670)                       | (9,098)                                    | 1,228,555       |
| Inter-segment revenue  | (23,134)                                    | 120,229                                      | (181,127)                   | -  | 84,032                        | -  | -               |
| Segment revenue  | 666,375                                     | 283,920                                      | 152,241                     | 57,755   | 77,362                        | (9,098)                                    | 1,228,555       |
| Segment profit before taxation                                   | 314,099                                     | 202,700                                      | 126,413                     | 24,730   | 43,803                        | (8,953)                                    | 702,792         |
| Share of profit after tax of equity accounted associated company |   |  |                             | 125,379  |                               |  | 125,379         |
| Share of profit after tax of equity accounted joint venture      |   |  |                             | 4,928  |                               |  | 4,928           |
| Profit before taxation   |   |  |                             |  |                               | _  | 833,099         |
| Taxation   |   |  |                             |  |                               |  | (150,028)       |
| Profit after taxation  |   |  |                             |  |                               | _  | 683,071         |

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### A27 Group segmental reporting on revenue, profit and assets (continued)

### Financial period ended 31/12/2017

|  | Personal<br>Financial<br>Services<br>RM'000 | Business<br>& Corporate<br>Banking<br>RM'000 | Global<br>Markets<br>RM'000 | Overseas/<br>International<br>Operations<br>RM'000 | Other<br>Operations<br>RM'000 | Inter-<br>Segment<br>Elimination<br>RM'000 | Total<br>RM'000 |
|--|---|--|-----------------------------|--|-------------------------------|--|-----------------|
| By business segment  |   |  |                             |  |                               |  |                 |
| External revenue   | 1,341,343                                   | 327,406                                      | 657,041                     | 122,628  | (21,913)                      | (19,320)                                   | 2,407,185       |
| Inter-segment revenue  | (35,150)                                    | 235,038                                      | (373,807)                   | -  | 173,919                       | -  | -               |
| Segment revenue  | 1,306,193                                   | 562,444                                      | 283,234                     | 122,628  | 152,006                       | (19,320)                                   | 2,407,185       |
| Segment profit before taxation                                   | 596,882                                     | 402,838                                      | 232,582                     | 40,298   | 77,358                        | (19,093)                                   | 1,330,865       |
| Share of profit after tax of equity accounted associated company |   |  |                             | 273,131  |                               |  | 273,131         |
| Share of profit after tax of equity accounted joint venture      |   |  |                             | 9,495  |                               |  | 9,495           |
| Profit before taxation   |   |  |                             |  |                               | -  | 1,613,491       |
| Taxation   |   |  |                             |  |                               |  | (291,452)       |
| Profit after taxation  |   |  |                             |  |                               | -  | 1,322,039       |
| Segment assets   | 88,993,832                                  | 29,289,641                                   | 60,572,516                  | 13,298,498   | _                             | _  | 192,154,487     |
| Unallocated assets   | , ,   | , ,  |                             |  |                               |  | 9,997,770       |
| Total assets   |   |  |                             |  |                               | -<br>-                                     | 202,152,257     |

### Corresponding quarter ended 31/12/2016

|  | Personal<br>Financial<br>Services<br>RM'000 | Business<br>& Corporate<br>Banking<br>RM'000 | Global<br>Markets<br>RM'000 | Overseas/<br>International<br>Operations<br>RM'000 | Other<br>Operations<br>RM'000 | Inter-<br>Segment<br>Elimination<br>RM'000 | Total<br>RM'000 |
|--|---|--|-----------------------------|--|-------------------------------|--|-----------------|
| By business segment  |   |  |                             |  |                               |  |                 |
| External revenue   | 648,407                                     | 185,293                                      | 351,057                     | 58,196   | (59,974)                      | (4,239)                                    | 1,178,740       |
| Inter-segment revenue  | (12,263)                                    | 101,577                                      | (193,761)                   | -  | 104,447                       | -  | -               |
| Segment revenue  | 636,144                                     | 286,870                                      | 157,296                     | 58,196   | 44,473                        | (4,239)                                    | 1,178,740       |
| Segment profit before taxation                                   | 313,210                                     | 208,684                                      | 130,780                     | 6,411  | (3,205)                       | (4,596)                                    | 651,284         |
| Share of profit after tax of equity accounted associated company |   |  |                             | 39,768   |                               |  | 39,768          |
| Share of profit after tax of equity accounted joint venture      |   |  |                             | 5,578  |                               |  | 5,578           |
| Profit before taxation   |   |  |                             |  |                               | _  | 696,630         |
| Taxation   |   |  |                             |  |                               |  | (146,695)       |
| Profit after taxation  |   |  |                             |  |                               | _  | 549,935         |

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### A27 Group segmental reporting on revenue, profit and assets (continued)

### Corresponding financial period ended 31/12/2016

|  | Personal<br>Financial<br>Services<br>RM'000 | Business<br>& Corporate<br>Banking<br>RM'000 | Global<br>Markets<br>RM'000 | Overseas/<br>International<br>Operations<br>RM'000 | Other<br>Operations<br>RM'000 | Inter-<br>Segment<br>Elimination<br>RM'000 | Total<br>RM'000          |
|--|---|--|-----------------------------|--|-------------------------------|--|--------------------------|
| By business segment  | 11111 000                                   | 1111 000                                     | 10.1                        | 1111 000   | 1411 000                      | 14.1 000                                   | 14.71                    |
| External revenue   | 1,270,355                                   | 335,509                                      | 690,129                     | 116,848  | (6,001)                       | (131,858)                                  | 2,274,982                |
| Inter-segment revenue  | (38,861)                                    | 208,217                                      | (382,644)                   | -  | 213,288                       | -  | -                        |
| Segment revenue  | 1,231,494                                   | 543,726                                      | 307,485                     | 116,848  | 207,287                       | (131,858)                                  | 2,274,982                |
| Segment profit before taxation                                   | 569,286                                     | 385,619                                      | 250,130                     | 19,369   | 136,997                       | (130,974)                                  | 1,230,427                |
| Share of profit after tax of equity accounted associated company |   |  |                             | 129,016  |                               |  | 129,016                  |
| Share of profit after tax of equity accounted joint venture      |   |  |                             | 11,806   |                               |  | 11,806                   |
| Profit before taxation<br>Taxation                               |   |  |                             |  |                               | <del>-</del>                               | 1,371,249<br>(278,687)   |
| Profit after taxation  |   |  |                             |  |                               | -<br>-                                     | 1,092,562                |
| Segment assets<br>Unallocated assets                             | 85,761,582                                  | 30,549,319                                   | 53,376,006                  | 12,433,809   | -                             | -  | 182,120,716<br>9,570,229 |
| Total assets   |   |  |                             |  |                               | . <u>-</u>                                 | 191,690,945              |

### A28 Property and equipment

The valuations of land and building had been brought forward without amendment from the previous audited annual financial statements.

### A29(a) Material events subsequent to the end of the reporting period

There are no material events subsequent to the end of the financial period ended 31 December 2017.

### A29(b) Changes in the composition of the Group

There were no changes in the composition of the Group for the current financial period ended 31 December 2017 and up to the date of this report except for the following:

On 31 January 2018, our associated company, Bank of Chengdu Co., Ltd. ("BOCD") was officially listed on the Shanghai Stock Exchange after completing its initial public offering ("IPO") of 361 million shares and raised 2.53 billion yuan. Arising from the IPO, the Bank's equity interest of the enlarged capital in BOCD is now reduced to 18% from 20%.

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### A30 Commitments and contingencies

In the normal course of business, the Group and the Bank make various commitments and incur certain contingent liabilities with legal recourse to its customers. No material losses are anticipated as a result of these transactions. These commitments and contingencies are also not secured over the assets of the Group.

The notional amounts of the commitments and contingencies constitute the following:

|  | The G                | roup                 | The Bank             |                      |  |
|--|----------------------|----------------------|----------------------|----------------------|--|
| Principal amount                             | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 |  |
| Direct credit substitutes                    | 80,688               | 81,785               | 28,043               | 28,387               |  |
| Certain transaction related contingent items | 1,298,969            | 1,391,110            | 1,167,345            | 1,285,746            |  |
| Short-term self liquidating trade            |                      |                      |                      |                      |  |
| related contingencies                        | 977,840              | 769,864              | 955,763              | 733,985              |  |
| Irrevocable commitments to extend credit:    |                      |                      |                      |                      |  |
| - maturity more than one year                | 13,318,465           | 13,257,147           | 9,612,031            | 9,601,053            |  |
| - maturity less than one year                | 16,228,138           | 16,097,927           | 14,425,919           | 14,562,467           |  |
| Foreign exchange related contracts:          |                      |                      |                      |                      |  |
| - less than one year                         | 37,691,849           | 35,909,765           | 36,834,848           | 35,531,864           |  |
| - one year to less than five years           | 3,065,991            | 3,646,999            | 3,065,991            | 3,646,999            |  |
| - five years and above                       | 968,207              | 1,153,405            | 968,207              | 1,153,405            |  |
| Interest rate related contracts:             |                      |                      |                      |                      |  |
| - less than one year                         | 69,444,831           | 43,388,997           | 69,194,831           | 43,138,997           |  |
| - one year to less than five years           | 36,110,805           | 34,308,796           | 36,955,805           | 34,423,796           |  |
| - five years and above                       | 5,030,404            | 5,562,786            | 5,830,404            | 4,862,786            |  |
| Equity related contracts:                    |                      |                      |                      |                      |  |
| - less than one year                         | 314,918              | 155,471              | 314,918              | 155,471              |  |
| - one year to less than five years           | 296,620              | 279,187              | 296,620              | 279,187              |  |
| Commodity related contracts:                 |                      |                      |                      |                      |  |
| Unutilised credit card lines                 | 6,989,486            | 7,001,256            | 6,989,486            | 7,001,256            |  |
| Total  | 191,817,211          | 163,004,495          | 186,640,211          | 156,405,399          |  |

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### A31 Related party transactions

All related party transactions within the Group had been entered into in the normal course of business and were carried out on normal commercial terms.

### (a) Connected parties exposures

|   | The G                | roup                 | The Bank             |                      |  |
|---|----------------------|----------------------|----------------------|----------------------|--|
|   | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 | 31/12/2017<br>RM'000 | 30/06/2017<br>RM'000 |  |
| Aggregate value of outstanding credit exposures with connected parties  | 2,184,780            | 1,826,420            | 2,058,860            | 1,655,767            |  |
| Outstanding credit exposures to connected parties as a proportion of total credit exposures (%)   | 1.55%                | 1.30%                | 1.77%                | 1.42%                |  |
| Outstanding credit exposures with<br>connected parties which is non-<br>performing or in default as a proportion<br>of total credit exposures (%) | 0.0103%              | 0.0133%              | 0.0125%              | 0.0160%              |  |

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#### A32 Fair value of financial instruments

Financial instruments comprise financial assets and financial liabilities. Fair value is the amount at which a financial asset could be exchanged or a financial liability settled, between knowledgeable and willing parties in an arm's length transaction. The information presented herein represents the estimates of fair values as at the statements of financial position date.

Where available, quoted and observable market prices are used as the measure of fair values. Where such quoted and observable market prices are not available, fair values are estimated based on a range of methodologies and assumptions regarding risk characteristics of various financial instruments, discount rates, estimates of future cash flows and other factors. Changes in the uncertainties and assumptions could materially affect these estimates and the resulting fair value estimates.

#### (a) Determination of fair value and fair value hierarchy

The Group and the Bank measure fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: Valuations derived from valuation techniques in which one or more significant inputs are not based on observable market data.

Financial instruments are classified as Level 1 if their value is observable in an active market. Such instruments are valued by reference to unadjusted quoted prices for identical assets or liabilities in active markets where the quoted prices is readily available, and the price represents actual and regularly occurring market transactions. An active market is one in which transactions occur with sufficient volume and frequency to provide pricing information on an on-going basis. These would include actively traded listed equities and actively exchange-traded derivatives.

Where fair value is determined using unquoted market prices in less active markets or quoted prices for similar assets and liabilities, such instruments are generally classified as Level 2.

In cases where quoted prices are generally not available, the Group then determines fair value based upon valuation techniques that use as inputs, market parameters including but not limited to yield curves, volatilities and foreign exchange rates. The majority of valuation techniques employ only observable market data and so reliability of the fair value measurement is high.

Financial instruments are classified as Level 3 if their valuation incorporates significant inputs that are not based on observable market data (unobservable inputs). Such inputs are generally determined based on observable inputs of a similar nature, historical observations on the level of the input or other analytical techniques.

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### A32 Fair value of financial instruments (continued)

### (a) Determination of fair value and fair value hierarchy (continued)

The table below analyses financial instruments carried at fair value analysed by level within the fair value hierarchy:

### The Group Financial Period Ended 31/12/2017 Fair Value

|  | Level 1<br>RM'000 | Level 2<br>RM'000 | Level 3<br>RM'000 | Total<br>RM'000 |
|--|-------------------|-------------------|-------------------|-----------------|
| Recurring fair value measurements              |                   |                   |                   |                 |
| Financial Assets                               |                   |                   |                   |                 |
| Financial assets held-for-trading              |                   |                   |                   |                 |
| - Money market instrument                      | -                 | 6,083,923         | -                 | 6,083,923       |
| - Quoted securities                            | 115,196           | -                 | -                 | 115,196         |
| - Unquoted securities                          | -                 | 35,591            | -                 | 35,591          |
| Financial investments available-for-sale       |                   |                   |                   |                 |
| - Money market instrument                      | -                 | 7,477,369         | -                 | 7,477,369       |
| - Quoted securities                            | 11,554,768        | -                 | -                 | 11,554,768      |
| - Unquoted securities                          | -                 | 12,832,553        | 454,683           | 13,287,236      |
| Derivative financial instruments               | 4,806             | 777,986           | 15,797            | 798,589         |
|  | 11,674,770        | 27,207,422        | 470,480           | 39,352,672      |
| <u>Financial Liabilities</u>                   |                   |                   |                   |                 |
| Derivative financial instruments               | 1,564             | 1,638,405         | 15,797            | 1,655,766       |
| Financial liabilities designated at fair value |                   |                   |                   |                 |
| - Structured deposits linked to                |                   |                   |                   |                 |
| interest rate derivatives                      | -                 | 2,815,059         | -                 | 2,815,059       |
|  | 1,564             | 4,453,464         | 15,797            | 4,470,825       |

## The Group Financial Year Ended 30/06/2017

|  | Fair Value |            |         |            |
|--|------------|------------|---------|------------|
|  | Level 1    | Level 2    | Level 3 | Total      |
|  | RM'000     | RM'000     | RM'000  | RM'000     |
| Recurring fair value measurements              |            |            |         |            |
| Financial Assets                               |            |            |         |            |
| Financial assets held-for-trading              |            |            |         |            |
| - Money market instrument                      | -          | 5,113,268  | -       | 5,113,268  |
| - Quoted securities                            | 258,452    | -          | -       | 258,452    |
| - Unquoted securities                          | -          | 316,445    | -       | 316,445    |
| Financial investments available-for-sale       |            |            |         |            |
| - Money market instrument                      | -          | 6,640,333  | -       | 6,640,333  |
| - Quoted securities                            | 10,077,526 | -          | -       | 10,077,526 |
| - Unquoted securities                          | -          | 10,481,598 | 454,760 | 10,936,358 |
| Derivative financial instruments               | 18         | 944,456    | 8,568   | 953,042    |
|  | 10,335,996 | 23,496,100 | 463,328 | 34,295,424 |
| Financial Liabilities                          |            |            |         |            |
| Derivative financial instruments               | 1,228      | 1,395,856  | 8,568   | 1,405,652  |
| Financial liabilities designated at fair value |            |            |         |            |
| - Structured deposits linked to                |            |            |         |            |
| interest rate derivatives                      | -          | 2,480,925  | -       | 2,480,925  |
|  | 1,228      | 3,876,781  | 8,568   | 3,886,577  |
|  | ·          |            |         |            |

The Group recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the transfer has occurred. The fair value of an asset to be transferred between levels is determined as of the date of the event or change in circumstances that caused the transfer. There were no transfers between Level 1 and Level 2 of the fair value hierarchy during the financial period (2017: RM Nil).

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### A32 Fair value of financial instruments (continued)

### (a) Determination of fair value and fair value hierarchy (continued)

The table below analyses financial instruments carried at fair value analysed by level within the fair value hierarchy: (continued)

| The Bank                          |
|-----------------------------------|
| Financial Period Ended 31/12/2017 |
| Fair Value                        |

|  | Fair Value        |                   |                   |                 |
|--|-------------------|-------------------|-------------------|-----------------|
|  | Level 1<br>RM'000 | Level 2<br>RM'000 | Level 3<br>RM'000 | Total<br>RM'000 |
| Recurring fair value measurements              |                   |                   |                   |                 |
| Financial Assets                               |                   |                   |                   |                 |
| Financial assets held-for-trading              |                   |                   |                   |                 |
| - Money market instrument                      | -                 | 4,288,358         | -                 | 4,288,358       |
| - Quoted securities                            | 115,196           | -                 | -                 | 115,196         |
| - Unquoted securities                          | -                 | 35,591            | -                 | 35,591          |
| Financial investments available-for-sale       |                   |                   |                   |                 |
| - Money market instrument                      | -                 | 6,063,938         | -                 | 6,063,938       |
| - Quoted securities                            | 11,543,288        | -                 | -                 | 11,543,288      |
| - Unquoted securities                          | -                 | 11,457,191        | 454,683           | 11,911,874      |
| Derivative financial instruments               | 4,806             | 786,432           | 15,797            | 807,035         |
|  | 11,663,290        | 22,631,510        | 470,480           | 34,765,280      |
| Financial Liabilities                          |                   |                   |                   |                 |
| Derivative financial instruments               | 1,564             | 1,602,262         | 15,797            | 1,619,623       |
| Financial liabilities designated at fair value |                   |                   |                   |                 |
| - Structured deposits linked to                |                   |                   |                   |                 |
| interest rate derivatives                      | -                 | 1,910,573         | -                 | 1,910,573       |
|  | 1,564             | 3,512,835         | 15,797            | 3,530,196       |
|  |                   | The B             | ank               |                 |

### The Bank Financial Year Ended 30/06/2017 Fair Value

|  | Level 1<br>RM'000 | Level 2<br>RM'000 | Level 3<br>RM'000 | Total<br>RM'000 |
|--|-------------------|-------------------|-------------------|-----------------|
| Recurring fair value measurements              |                   |                   |                   |                 |
| Financial Assets                               |                   |                   |                   |                 |
| Financial assets held-for-trading              |                   |                   |                   |                 |
| - Money market instrument                      | -                 | 5,021,807         | -                 | 5,021,807       |
| - Quoted securities                            | 258,452           | -                 | -                 | 258,452         |
| - Unquoted securities                          | -                 | 125,051           | -                 | 125,051         |
| Financial investments available-for-sale       |                   |                   |                   |                 |
| - Money market instrument                      | -                 | 5,110,048         | -                 | 5,110,048       |
| - Quoted securities                            | 10,065,260        | -                 | -                 | 10,065,260      |
| - Unquoted securities                          | -                 | 9,256,212         | 454,760           | 9,710,972       |
| Derivative financial instruments               | 18                | 938,997           | 8,568             | 947,583         |
|  | 10,323,730        | 20,452,115        | 463,328           | 31,239,173      |
| Financial Liabilities                          |                   |                   |                   |                 |
| Derivative financial instruments               | 1,228             | 1,353,858         | 8,568             | 1,363,654       |
| Financial liabilities designated at fair value |                   |                   |                   |                 |
| - Structured deposits linked to                |                   |                   |                   |                 |
| interest rate derivatives                      | -                 | 1,628,683         | -                 | 1,628,683       |
|  | 1,228             | 2,982,541         | 8,568             | 2,992,337       |
|  |                   |                   |                   |                 |

The Bank recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the transfer has occurred. The fair value of an asset to be transferred between levels is determined as of the date of the event or change in circumstances that caused the transfer. There were no transfers between Level 1 and Level 2 of the fair value hierarchy during the financial period (2017: RM Nil).

### (Incorporated in Malaysia)

### A32 Fair value of financial instruments (continued)

### (a) Determination of fair value and fair value hierarchy (continued)

Reconciliation of fair value measurements in Level 3 of the fair value hierarchy, is as below:

| The Group  | Financial  | Financial<br>Liability   |  |
|--|--|--|--|
| 2018   | Financial<br>investments<br>available-for-sale<br>RM'000                   | Derivative financial instruments RM'000                                    | Derivative financial instruments RM'000  |
| At 1 July  | 454,760  | 8,568  | 8,568  |
| Fair value changes recognised in statements of income  | -  | 1,609  | 1,609  |
| Net fair value changes recognised in other   | (\)  |  |  |
| comprehensive income   | (57)   | -<br>5.746   | -<br>5.746   |
| Purchases<br>Settlements   | -  | 5,746<br>(126)   | 5,746<br>(126)   |
| Disposal   | (20)   | (120)  | (120)  |
| At 31 December   | 454,683  | 15,797   | 15,797   |
|  |  |  |  |
| Fair value changes recognised in statements of income relating to assets/liability held on 31 December 2017  | <del>-</del> -   | 1,609  | 1,609  |
| Total gain recognised in other comprehensive income relating to assets held on 31 December 2017  | (57)   | <u> </u>   |  |
|  |  |  |  |
| The Rank   | Financia   | Assets   | Financial  |
| The Bank<br>2018   | Financial<br>Financial<br>investments<br>available-for-sale<br>RM'000      | Assets Derivative financial instruments RM'000                             | Financial<br>Liability<br>Derivative<br>financial<br>instruments<br>RM'000             |
|  | Financial<br>investments<br>available-for-sale                             | Derivative<br>financial<br>instruments                                     | Liability<br>Derivative<br>financial<br>instruments                                    |
| At 1 July Fair value changes recognised in statements of income Net fair value changes recognised in other   | Financial<br>investments<br>available-for-sale<br>RM'000                   | Derivative<br>financial<br>instruments<br>RM'000                           | Liability Derivative financial instruments RM'000                                      |
| At 1 July Fair value changes recognised in statements of income Net fair value changes recognised in other comprehensive income  | Financial<br>investments<br>available-for-sale<br>RM'000                   | Derivative<br>financial<br>instruments<br>RM'000<br>8,568<br>1,609         | Liability Derivative financial instruments RM'000  8,568 1,609                         |
| At 1 July Fair value changes recognised in statements of income Net fair value changes recognised in other comprehensive income Purchases  | Financial investments available-for-sale RM'000                            | Derivative financial instruments RM'000  8,568 1,609                       | Liability Derivative financial instruments RM'000  8,568 1,609                         |
| At 1 July Fair value changes recognised in statements of income Net fair value changes recognised in other comprehensive income Purchases Settlements  | Financial investments available-for-sale RM'000  454,760  -  (57)  -       | Derivative<br>financial<br>instruments<br>RM'000<br>8,568<br>1,609         | Liability Derivative financial instruments RM'000  8,568 1,609                         |
| At 1 July Fair value changes recognised in statements of income Net fair value changes recognised in other comprehensive income Purchases Settlements Disposal   | Financial investments available-for-sale RM'000  454,760  -  (57)  -  (20) | Derivative financial instruments RM'000  8,568 1,609  - 5,746 (126)        | Liability Derivative financial instruments RM'000  8,568 1,609  5,746 (126)            |
| At 1 July Fair value changes recognised in statements of income Net fair value changes recognised in other comprehensive income Purchases Settlements  | Financial investments available-for-sale RM'000  454,760  -  (57)  -       | Derivative financial instruments RM'000  8,568 1,609                       | Liability Derivative financial instruments RM'000  8,568 1,609                         |
| At 1 July Fair value changes recognised in statements of income Net fair value changes recognised in other comprehensive income Purchases Settlements Disposal   | Financial investments available-for-sale RM'000  454,760  -  (57)  -  (20) | Derivative financial instruments RM'000  8,568 1,609  - 5,746 (126)        | Liability Derivative financial instruments RM'000  8,568 1,609  5,746 (126)            |
| At 1 July Fair value changes recognised in statements of income Net fair value changes recognised in other comprehensive income Purchases Settlements Disposal At 31 December  Fair value changes recognised in statements of income | Financial investments available-for-sale RM'000  454,760  -  (57)  -  (20) | Derivative financial instruments RM'000 8,568 1,609 - 5,746 (126) - 15,797 | Liability Derivative financial instruments RM'000  8,568 1,609  - 5,746 (126) - 15,797 |

(Incorporated in Malaysia)

### A32 Fair value of financial instruments (continued)

### (a) Determination of fair value and fair value hierarchy (continued)

Reconciliation of fair value measurements in Level 3 of the fair value hierarchy, is as below:

| Financial  | Financial<br>Liability  |   |
|--|---|---|
| Financial<br>investments<br>available-for-sale<br>RM'000 | Derivative<br>financial<br>instruments<br>RM'000  | Derivative financial instruments RM'000   |
| 427,328  | 7,995   | 7,995   |
| -  | 7,297   | 7,297   |
|  |   |   |
| 31,814   | -   | -   |
| -  | 7,582   | 7,582   |
| -  | (14,306)  | (14,306)  |
| (53)   | -   | -   |
| (4,329)  | -   | -   |
| 454,760  | 8,568   | 8,568   |
|  | 7,297   | 7,297   |
| 31,814   |   |   |
|  | Financial investments available-for-sale RM'000 427,328 - 31,814 - (53) (4,329) 454,760 | investments available-for-sale RM'000 financial instruments RM'000 square financial instruments RM'000 from |

| The Bank  | Financial  | Financial<br>Liability                           |  |
|---|--|--|--|
| 2017  | Financial<br>investments<br>available-for-sale<br>RM'000 | Derivative<br>financial<br>instruments<br>RM'000 | Derivative<br>financial<br>instruments<br>RM'000 |
| At 1 July   | 427,328  | 7,995  | 7,995  |
| Fair value changes recognised in statements of income   | -  | 7,297  | 7,297  |
| Net fair value changes recognised in other  |  |  |  |
| comprehensive income  | 31,814   | -  | -  |
| Purchases   | -  | 7,582  | 7,582  |
| Settlements   | -  | (14,306)   | (14,306)   |
| Disposal  | (53)   | -  | -  |
| Transfer out from Level 3   | (4,329)  | -  | -  |
| At 30 June  | 454,760  | 8,568  | 8,568  |
| Fair value changes recognised in statements of income relating to assets/liability held on 30 June 2017 |  | 7,297  | 7,297  |
| Total gain recognised in other comprehensive income relating to assets held on 30 June 2017             | 31,814   |  |  |

During the financial year ended 30 June 2017, the Group and the Bank transferred certain financial instruments (mainly shares outside Malaysia) from Level 3 to Level 2 of the fair value hierarchy. The reason for the transfer was due to upliftment of conversion restriction whereby certain shares are now convertible to Class A shares which are currently listed on the New York Stock Exchange. Thus, these shares can now be reliably measured based on observable inputs under Level 2.

### A33 Liquidity risk

Please refer to Appendix A.

(Incorporated in Malaysia)

### Part B - Explanatory Notes Pursuant to Appendix 9B of the Listing Requirements of Bursa Securities

### **B1** Review of performance

### **Current Quarter vs. Previous Year Corresponding Quarter**

The Group recorded a pre-tax profit of RM833.1 million for the current financial quarter ended 31 December 2017, an increase of RM136.5 million or 19.6% as compared to previous corresponding quarter. The increase in pre-tax profit was mainly due to higher net income of RM49.8 million, lower allowance for impairment losses on loans, advances and financing of RM17.9 million and higher share of profit from associated company of RM85.6 million. However, this is mitigated by higher operating expenses of RM15.1 million and lower write back of impairment losses on financial investments of RM1.1 million.

A detailed analysis of the performance of major operating segments of the group are as follows:

### Personal Financial Services

The Personal Financial Services's segment recorded a pre-tax profit of RM314.1 million for the second quarter ended 31 December 2017 as compared to previous corresponding quarter of RM313.2 million. The increase in pre-tax profit was mainly contributed by higher total income, partially offset by higher operating expenses and higher allowance for impairment losses on loans, advances and financing.

### **Business and Corporate Banking**

The Business and Corporate Banking's segment recorded a pre-tax profit of RM202.7 million for the second quarter ended 31 December 2017 as compared to previous corresponding quarter of RM208.7 million. The decrease in pre-tax profit was mainly contributed by lower total income and higher total operating expenses, partially offset by lower allowance for impairment losses on loans, advances and financing.

### Global Markets

The Global Markets's segment recorded a pre-tax profit of RM126.4 million for the second quarter ended 31 December 2017 as compared to previous corresponding quarter of RM130.8 million. The decrease in pre-tax profit was mainly contributed by lower total income, partially offset by lower operating expenses and lower allowance for impairment losses on loans, advances and financing.

### **International Banking**

The International Banking's segment recorded a pre-tax profit of RM155.0 million for the second quarter ended 31 December 2017 as compared to previous corresponding quarter of RM51.8 million. The increase in performance was mainly contributed by higher share of profit from associated company in China, lower operating expenses and higher bad debt recoveries.

### (Incorporated in Malaysia)

### **B1 Review of performance** (continued)

### Current Year-to-date vs. Previous Year-to-date

The Group pre-tax profit for the financial period ended 31 December 2017 stood at RM1,613.5 million, an increase of RM242.2 million or 17.7% as compared to RM1,371.2 million in the previous corresponding period. The increase was mainly due to higher net income of RM132.2 million, write back of impairment losses on financial investments of RM2.3 million and higher share of profit from associated company of RM144.1 million. This is mitigated by higher operating expenses of RM31.6 million, higher allowance for impairment losses on loans, advances and financing of RM2.5 million and lower share of profit from joint venture of RM2.3 million.

A detailed analysis of the performance of major operating segments of the group are as follows:

#### Personal Financial Services

The Personal Financial Services's segment recorded a pre-tax profit of RM596.9 million for the financial period ended 31 December 2017 as compared to previous corresponding period of RM569.3 million. The increase in pre-tax profit was mainly contributed by higher income, partially offset by higher operating expenses and higher allowance for impairment losses on loans, advances and financing.

Personal Financial Services's loan base grew from RM85.5 billion as at 31 December 2016 to RM88.7 billion as at 31 December 2017. Deposit base registered a growth from RM83.8 billion to RM87.0 billion.

### **Business and Corporate Banking**

The Business and Corporate Banking's segment recorded a pre-tax profit of RM402.8 million for the financial period ended 31 December 2017 as compared to previous corresponding period of RM385.6 million. The increase in pre-tax profit was mainly contributed by higher income and lower allowance for impairment losses on loans, advances and financing, partially offset by higher total operating expenses.

Business and Corporate Banking's loan base decreased from RM30.5 billion as at 31 December 2016 to RM29.3 billion as at 31 December 2017. Deposit base increased from RM32.1 billion to RM34.3 billion.

### Global Markets

The Global Markets's segment recorded a pre-tax profit of RM232.6 million for the financial period ended 31 December 2017 as compared to previous corresponding period of RM250.1 million. The decrease in pre-tax profit was mainly contributed by lower income, partially offset by lower operating expenses and lower allowance for impairment losses on loans, advances and financing.

Treasury earning assets registered a increase from RM51.0 billion as at 31 December 2016 to RM59.2 billion as at 31 December 2017.

#### **International Banking**

The International Banking's segment recorded a pre-tax profit of RM322.9 million for the financial period ended 31 December 2017 as compared to previous corresponding period of RM160.2 million. The increase in performance was mainly contributed by higher share of profit from associated company in China, higher total income and lower allowance for impairment losses on loans, advances and financing from other overseas operations.

(Incorporated in Malaysia)

### **B2** Current Quarter vs. Preceding Quarter

For the current financial quarter, the Group recorded a pre-tax profit of RM833.1 million as compared to RM780.4 million in the preceding quarter, an increase of RM52.7 million mainly contributed by higher net income of RM49.9 million and lower allowance for impairment losses on loans, advances and financing of RM32.9 million. However, this is partially offsetted by higher operating expenses of RM8.7 million and lower share of profit from associated company of RM22.4 million.

### **B3** Current year prospects

Continued moderate growth outlook in the world economy is expected to facilitate further expansion of the Malaysian economy in 2018. In addition, a steady labour market and continuous wage growth are expected to boost consumer sentiments whilst providing the backdrop for improving private consumption growth and base for sustained domestic demand. This improving outlook will provide the Bank with the impetus to continue pursuing growth in both our domestic and regional business via our strategic branches by embedding ourselves in the communities that we serve and strengthening our digital banking offerings. In line with our commitment towards delivering sustainable growth and long-term shareholder value, the Bank remains committed towards pursuing operational excellence through strategic cost management whilst channeling some of these savings into investment in digital initiatives to provide a seamless and personalized banking experience to our customers.

### B4 Variance in profit forecast and shortfall in profit guarantee

This note is not applicable to the Group.

#### **B5** Taxation

|                   |            |            | Cumulative S | Six Months |
|-------------------|------------|------------|--------------|------------|
|                   | 2nd Quarte | er Ended   | Endo         | ed         |
|                   | 31/12/2017 | 31/12/2016 | 31/12/2017   | 31/12/2016 |
|                   | RM'000     | RM'000     | RM'000       | RM'000     |
| The Group         |            |            |              |            |
| Income tax        | 163,048    | 191,282    | 306,544      | 325,345    |
| Transfer to       |            |            |              |            |
| deferred taxation | (13,020)   | (44,587)   | (15,092)     | (46,658)   |
|                   | 150,028    | 146,695    | 291,452      | 278,687    |

|                   |                      |                      | Cumulative S         | Six Months           |
|-------------------|----------------------|----------------------|----------------------|----------------------|
|                   | 2nd Quarte           | er Ended             | Ende                 | ed                   |
|                   | 31/12/2017<br>RM'000 | 31/12/2016<br>RM'000 | 31/12/2017<br>RM'000 | 31/12/2016<br>RM'000 |
| The Bank          |                      |                      |                      |                      |
| Income tax        | 139,413              | 172,796              | 263,174              | 323,771              |
| Transfer to       |                      |                      |                      |                      |
| deferred taxation | (16,713)             | (44,587)             | (18,785)             | (46,658)             |
|                   | 122,700              | 128,209              | 244,389              | 277,113              |

### (Incorporated in Malaysia)

### **B6** Profit on sale of unquoted investments/properties

There were no material gains or losses on disposal of unquoted investments (other than in the ordinary course of business) and/or properties for the financial period under review.

### B7 Purchase and disposal of quoted securities

There were no purchase or disposal of quoted securities for the financial period under review other than those purchased or disposed in the ordinary course of business.

### **B8** Status of corporate proposals

There were no corporate proposals announced but not completed at the latest practicable date which was not earlier than 7 days from the issue of this report.

(Incorporated in Malaysia)

### **B9** Off-balance sheet financial instruments

Details of financial instruments with off-balance sheet risk as at 31 December 2017:

## The Group

|                                    |                  | Fair value |             |  |
|------------------------------------|------------------|------------|-------------|--|
| Items                              | Principal amount | Assets     | Liabilities |  |
|                                    | RM'000           | RM'000     | RM'000      |  |
| Foreign exchange related contracts |                  |            |             |  |
| Forwards                           |                  |            |             |  |
| (i) Less than 1 year               | 28,039,188       | 195,163    | (834,264)   |  |
| (ii) 1 year to 3 years             | 219,266          | -          | (5,948)     |  |
| Swaps                              |                  |            |             |  |
| (i) Less than 1 year               | 7,239,780        | 264,683    | (326,782)   |  |
| (ii) 1 year to 3 years             | 1,566,188        | 41,399     | (91,291)    |  |
| (iii) More than 3 years            | 1,664,032        | 70,029     | (25,840)    |  |
| Options                            |                  |            |             |  |
| (i) Less than 1 year               | 2,412,881        | 14,184     | (16,799)    |  |
| (ii) 1 year to 3 years             | 584,712          | 1,867      | (1,867)     |  |
| Interest rate related contracts    |                  |            |             |  |
| Futures                            |                  |            |             |  |
| (i) Less than 1 year               | 57,558,409       | 4,806      | (1,564)     |  |
| Swaps                              |                  |            |             |  |
| (i) Less than 1 year               | 11,886,422       | 6,471      | (9,633)     |  |
| (ii) 1 year to 3 years             | 22,684,775       | 102,230    | (115,030)   |  |
| (iii) More than 3 years            | 18,456,434       | 81,960     | (210,951)   |  |
| Equity related contracts           |                  |            |             |  |
| (i) Less than 1 year               | 314,918          | 5,383      | (5,382)     |  |
| (ii) 1 year to 3 years             | 269,156          | 7,788      | (7,789)     |  |
| (iii) More than 3 years            | 27,464           | 2,626      | (2,626)     |  |
| Total                              | 152,923,625      | 798,589    | (1,655,766) |  |

## (Incorporated in Malaysia)

### **B9** Off-balance sheet financial instruments (continued)

Details of financial instruments with off-balance sheet risk as at 30 June 2017:

### The Group

|                                    |                  | Fair value |             |  |
|------------------------------------|------------------|------------|-------------|--|
| Items                              | Principal amount | Assets     | Liabilities |  |
|                                    | RM'000           | RM'000     | RM'000      |  |
| Foreign exchange related contracts |                  |            |             |  |
| Forwards                           |                  |            |             |  |
| (i) Less than 1 year               | 25,670,538       | 239,391    | (270,386)   |  |
| (ii) 1 year to 3 years             | 23,617           | 85         | -           |  |
| Swaps                              |                  |            |             |  |
| (i) Less than 1 year               | 7,024,369        | 207,264    | (326,371)   |  |
| (ii) 1 year to 3 years             | 2,823,719        | 120,831    | (334,551)   |  |
| (iii) More than 3 years            | 1,953,068        | 136,419    | (56,466)    |  |
| Options                            |                  |            |             |  |
| (i) Less than 1 year               | 3,214,858        | 19,761     | (17,009)    |  |
| Interest rate related contracts    |                  |            |             |  |
| Futures                            |                  |            |             |  |
| (i) Less than 1 year               | 28,935,109       | 18         | (1,228)     |  |
| Swaps                              |                  |            |             |  |
| (i) Less than 1 year               | 14,453,888       | 12,448     | (12,729)    |  |
| (ii) 1 year to 3 years             | 19,462,048       | 101,114    | (146,479)   |  |
| (iii) More than 3 years            | 20,409,534       | 107,143    | (231,865)   |  |
| Equity related contracts           |                  |            |             |  |
| (i) Less than 1 year               | 155,471          | 410        | (410)       |  |
| (ii) 1 year to 3 years             | 250,143          | 4,238      | (4,238)     |  |
| (iii) More than 3 years            | 29,044           | 3,920      | (3,920)     |  |
| Total                              | 124,405,406      | 953,042    | (1,405,652) |  |

## (Incorporated in Malaysia)

## **B9** Off-balance sheet financial instruments (continued)

Details of financial instruments with off-balance sheet risk as at 31 December 2017:

### The Bank

|                                    |                  | Fair value |             |  |
|------------------------------------|------------------|------------|-------------|--|
| Items                              | Principal amount | Assets     | Liabilities |  |
|                                    | RM'000           | RM'000     | RM'000      |  |
| Foreign exchange related contracts |                  |            |             |  |
| Forwards                           |                  |            |             |  |
| (i) Less than 1 year               | 27,252,451       | 184,510    | (823,905)   |  |
| (ii) 1 year to 3 years             | 219,266          | -          | (5,948)     |  |
| Swaps                              |                  |            |             |  |
| (i) Less than 1 year               | 7,169,516        | 264,269    | (326,782)   |  |
| (ii) 1 year to 3 years             | 1,566,188        | 41,403     | (91,291)    |  |
| (iii) More than 3 years            | 1,664,032        | 70,029     | (25,840)    |  |
| Options                            |                  |            |             |  |
| (i) Less than 1 year               | 2,412,881        | 14,184     | (16,799)    |  |
| (ii) 1 year to 3 years             | 584,712          | 1,867      | (1,867)     |  |
| Interest rate related contracts    |                  |            |             |  |
| Futures                            |                  |            |             |  |
| (i) Less than 1 year               | 57,558,409       | 4,806      | (1,564)     |  |
| Swaps                              |                  |            |             |  |
| (i) Less than 1 year               | 11,636,422       | 6,238      | (9,384)     |  |
| (ii) 1 year to 3 years             | 23,234,774       | 101,875    | (114,323)   |  |
| (iii) More than 3 years            | 19,551,435       | 102,057    | (186,123)   |  |
| Equity related contracts           |                  |            |             |  |
| (i) Less than 1 year               | 314,918          | 5,383      | (5,382)     |  |
| (ii) 1 year to 3 years             | 269,156          | 7,788      | (7,789)     |  |
| (iii) More than 3 years            | 27,464           | 2,626      | (2,626)     |  |
| Total                              | 153,461,624      | 807,035    | (1,619,623) |  |

(Incorporated in Malaysia)

### **B9** Off-balance sheet financial instruments (continued)

Details of financial instruments with off-balance sheet risk as at 30 June 2017:

### The Bank

|                                    |                  | Fair value |             |  |  |
|------------------------------------|------------------|------------|-------------|--|--|
| Items                              | Principal amount | Assets     | Liabilities |  |  |
|                                    | RM'000           | RM'000     | RM'000      |  |  |
| Foreign exchange related contracts |                  |            |             |  |  |
| Forwards                           |                  |            |             |  |  |
| (i) Less than 1 year               | 25,293,133       | 236,271    | (268,574)   |  |  |
| (ii) 1 year to 3 years             | 23,617           | 85         | -           |  |  |
| Swaps                              |                  |            |             |  |  |
| (i) Less than 1 year               | 7,023,873        | 207,264    | (326,371)   |  |  |
| (ii) 1 year to 3 years             | 2,823,719        | 120,831    | (334,551)   |  |  |
| (iii) More than 3 years            | 1,953,068        | 136,419    | (56,466)    |  |  |
| Options                            |                  |            |             |  |  |
| (i) Less than 1 year               | 3,214,858        | 19,761     | (17,009)    |  |  |
| Interest rate related contracts    |                  |            |             |  |  |
| Futures                            |                  |            |             |  |  |
| (i) Less than 1 year               | 28,935,109       | 18         | (1,228)     |  |  |
| Swaps                              |                  |            |             |  |  |
| (i) Less than 1 year               | 14,203,888       | 12,042     | (12,241)    |  |  |
| (ii) 1 year to 3 years             | 19,462,049       | 100,943    | (146,479)   |  |  |
| (iii) More than 3 years            | 19,824,533       | 105,381    | (192,167)   |  |  |
| Equity related contracts           |                  |            |             |  |  |
| (i) Less than 1 year               | 155,471          | 410        | (410)       |  |  |
| (ii) 1 year to 3 years             | 250,143          | 4,238      | (4,238)     |  |  |
| (iii) More than 3 years            | 29,044           | 3,920      | (3,920)     |  |  |
| Total                              | 123,192,505      | 947,583    | (1,363,654) |  |  |

(Incorporated in Malaysia)

### **B9** Off-balance sheet financial instruments (continued)

Foreign exchange, interest rate, equity and commodity related contracts are subject to market risk and credit risk.

#### Market risk

Market risk is the potential change in value caused by movement in market rates or prices. The contractual amounts stated above provide only a measure of involvement in these types of transactions and do not represent the amount subject to market risk. Exposure to market risk may be reduced through offsetting on and off-balance sheet positions. As at the end of the financial period, the amount of contracts which were not hedged effectively and hence, exposed to foreign exchange and interest rate market risk were RM651,252,000 (FYE June 2017: RM115,444,000) and RM115,291,502,000 (FYE June 2017: RM85,460,579,000) respectively.

#### **Derivatives**

Market risk arises from the impact on trading positions of changes in foreign exchange rates and interest rates. It also includes the impact from changes in the correlations and volatilities of other risk factors. The Group manages trading market risk in the course of market-making, structuring and packaging products for investors and other clients, as well as to benefit from market opportunities. The Group's market risk framework identifies the types of the market risk to be covered, the risk metrics and methodologies to be used to capture such risk and the standards governing the management of market risk within the Group including limit setting and independent model validation, monitoring and valuation. Management of derivatives risks is continually reviewed and enhanced to ensure that the complexities of the business are appropriately controlled.

#### Credit risk

Credit risk arises from the possibility that a counter-party may be unable to meet the terms of a contract in which the Group has a gain position. As at the end of the financial period, the amount of credit risk, measured in terms of the cost to replace the profitable contracts, was RM890,839,000 (FYE June 2017: RM1,014,653,000). This amount will increase or decrease over the life of the contracts, mainly as a function of maturity dates and market rates or prices.

### **Derivatives**

The amount subject to credit risk is limited to the current fair value of instruments that are favourable to the Group (i.e. assets where their fair value is positive), which in relation to derivatives is only a small fraction of the contract, or notional values used to express the volume of instruments outstanding. This credit risk exposure is managed as part of the overall lending limits with customers, together with potential exposures from market movements. Collateral or other security is not usually obtained for credit risk exposures on these instruments, except where the Group requires margin deposits from counterparties.

The Group uses the following derivative instruments for both hedging and non-hedging purposes:

Currency forwards represent commitments to purchase foreign and domestic currency, including undelivered spot transactions. Interest rate futures are contractual obligations to receive or pay a net amount based on changes in currency rates or interest rates, or to buy or sell foreign currency or a financial instrument on a future date at a specified price, established in an organised financial market. The credit risk is of futures contracts is negligible, as futures contracts are collateralised by cash or marketable securities, and changes in the futures' contact value are settled daily with the exchange.

Currency and interest rate swaps are commitments to exchange one set of cash flows for another. Swaps result in an economic exchange of currencies or interest rates (for example, fixed rate for floating rate) or a combination of all these (i.e. cross-currency interest rate swaps). No exchange of principal takes place, except for certain currency swaps. The Group's credit risk represents the potential cost to replace the swap contracts if counterparties fail to fulfil their obligation. This risk is monitored on an ongoing basis with reference to the current fair value, a proportion of the notional amount of the contracts and the liquidity of the market. To control the level of credit risk taken, the Group assesses counterparties using the same techniques as for its lending activities.

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### **B9** Off-balance sheet financial instruments (continued)

### Credit risk (continued)

### <u>Derivatives (continued)</u>

Foreign currency and interest rate options are contractual agreements under which the seller (writer) grants the purchaser (holder) the right, but not the obligation, either to buy (a call option) or sell (a put option) at or by a set date or during a set period, a specific amount of a foreign currency or a financial instrument at a predetermined price. The seller receives a premium from the purchaser in consideration for the assumption of foreign exchange or interest rate risk. Options may be either exchange-traded or negotiated between the Group and a customer (OTC). The Group is exposed to credit risk on purchased options only, and only to the extent of their carrying amount, which is their fair value.

The notional amounts of certain types of financial instrument provide a basis for comparison with instruments recognised on the statements of financial position but do not necessarily indicate the amounts of future cash flows involved or the current fair value of the instruments and, therefore, do not indicate the Group's exposure to credit or price risks. The derivative instruments become favourable (assets) or unfavourable (liabilities) as a result of fluctuations in market interest rates or foreign exchange rates relative to their terms. The aggregate contractual or notional amount of derivative financial instruments on hand, the extent to which instruments are favourable or unfavourable, and thus the aggregate fair values of derivative financial assets and liabilities, can fluctuate significantly from time to time.

### Liquidity risk

### **Derivatives**

Liquidity risk arises in any situation where a payment in cash, securities or equities is made in the expectation of a corresponding receipt in cash, securities or equities. Daily settlement limits are established for each counterparty to cover the aggregate of all settlement risk arising from the Group's market transactions on any single day.

### Related accounting policies

Derivative financial instruments are measured at fair value and are carried as assets when the fair value is positive and as liabilities when the fair value is negative. Any gain or loss arising from a change in the fair value of the derivatives is recognised in the statements of income unless they are part of a hedging relationship which qualifies for hedge accounting where the gain or loss is recognised as follows:

#### Fair value hedge

Where a derivative financial instrument hedges the changes in fair value of a recognised asset or liability, any gain or loss on the hedging instrument is recognised in the statements of income. The hedged item is also stated at fair value in respect of the risk being hedged, with any gain or loss being recognised in the statements of income.

### Cash flow hedge

Gains and losses on the hedging instrument, to the extent that the hedge is effective, are deferred in the separate component of equity. The ineffective part of any gain or loss is recognised in the statements of income. The deferred gains and losses are then released to the statements of income in the periods when the hedged items affects the statements of income.

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### **B10** Material litigation

The Group does not have any material litigation which, in the opinion of the Directors, would have a material adverse impact on the financial results of the Group.

### **B11** Dividend

An interim single tier dividend of 16.0 sen per share has been proposed for the current quarter.

(i) Amount per share: 16.0 sen.

(ii) Previous corresponding quarter: single tier dividend of 15.0 sen per share.

(iii) Entitlement date: 14 March 2018(iv) Payment date: 28 March 2018

### **B12** Realised and unrealised profits

### The Group

|   | Financial<br>Period<br>Ended<br>31/12/2017<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2017<br>RM'000 |
|---|--|--|
| Total retained profits of Hong Leong Bank Berhad and subsidiaries |  |  |
| - Realised  | 11,212,831   | 10,622,103   |
| - Unrealised  | 796,512  | 958,758  |
|   | 12,009,343   | 11,580,861   |
| Total share of retained profits from associated company           |  |  |
| - Realised  | 2,632,980  | 2,359,849  |
| Total share of retained profits from joint venture                |  |  |
| - Realised  | 81,645   | 72,150   |
|   | 14,723,968   | 14,012,860   |
| Less: Consolidation adjustment                                    | (452,873)  | (452,278)  |
| Total Group's retained profits                                    | 14,271,095   | 13,560,582   |

The breakdown of realised and unrealised profits is derived based on the Guidance on Special Note No. 1 Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Malaysia Securities Berhad Listing Requirements, issued by the Malaysian Institute of Accountants on 20 December 2010.

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### **B13** Earnings per share

### (a) Basic earnings per share

Basic earnings per share from operations is calculated by dividing the net profit attributable to ordinary equity holders of the Bank after taxation by the weighted average number of ordinary shares in issue during the financial period, excluding the average number of ordinary shares purchased by the Bank and held as treasury shares.

|                                 | 2nd Quarte           | er Ended             | Cumulative Six Months<br>Ended |                      |  |  |
|---------------------------------|----------------------|----------------------|--------------------------------|----------------------|--|--|
|                                 | 31/12/2017<br>RM'000 | 31/12/2016<br>RM'000 | 31/12/2017<br>RM'000           | 31/12/2016<br>RM'000 |  |  |
| The Group                       |                      |                      |                                |                      |  |  |
| Net profit attributable to      |                      |                      |                                |                      |  |  |
| equity holders                  | 683,071              | 549,935              | 1,322,039                      | 1,092,562            |  |  |
| Weighted average number of      |                      |                      |                                |                      |  |  |
| ordinary shares in issue ('000) | 2,167,718            | 2,167,718            | 2,167,718                      | 2,167,718            |  |  |
| Less: Treasury shares held      | (122,118)            | (122,264)            | (122,118)                      | (122,264)            |  |  |
|                                 | 2,045,600            | 2,045,454            | 2,045,600                      | 2,045,454            |  |  |
| Basic earnings per share (sen)  | 33.4                 | 26.9                 | 64.6                           | 53.4                 |  |  |
| The Bank                        |                      |                      |                                |                      |  |  |
| Net profit attributable to      |                      |                      |                                |                      |  |  |
| equity holders                  | 464,141              | 447,095              | 886,574                        | 931,126              |  |  |
| Weighted average number of      |                      |                      |                                |                      |  |  |
| ordinary shares in issue ('000) | 2,167,718            | 2,167,718            | 2,167,718                      | 2,167,718            |  |  |
| Less: Treasury shares held      | (122,118)            | (122,264)            | (122,118)                      | (122,264)            |  |  |
|                                 | 2,045,600            | 2,045,454            | 2,045,600                      | 2,045,454            |  |  |
| Basic earnings per share (sen)  | 22.7                 | 21.9                 | 43.3                           | 45.5                 |  |  |

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### **B13** Earnings per share (continued)

### (b) Fully diluted earnings per share

The Bank has two categories of dilutive potential ordinary shares, which are the share options and ordinary shares granted under the ESS. For the share options, a calculation is done to determine the number of shares that could have been acquired at fair value (determined as the average annual market share price of the Bank's shares) based on the monetary value of the subscription rights attached to outstanding share options. The number of shares calculated as below is compared with the number of shares that would have been issued assuming the exercise of the share options.

|   | 2nd Quart            | er Ended    | Cumulative Six Months<br>Ended |                      |  |  |
|---|----------------------|-------------|--------------------------------|----------------------|--|--|
|   | 31/12/2017<br>RM'000 |             |                                | 31/12/2016<br>RM'000 |  |  |
| The Group   |                      |             |                                |                      |  |  |
| Net profit attributable to  |                      |             |                                |                      |  |  |
| equity holders  | 683,071              | 549,935     | 1,322,039                      | 1,092,562            |  |  |
| Weighted average number of ordinary shares in issue (diluted) ('000): |                      |             |                                |                      |  |  |
| - during the period   | 2,045,600            | 2,045,454   | 2,045,600                      | 2,045,454            |  |  |
| - adjustment for ESS  | 2,815                | -           | 2,815                          | -                    |  |  |
|   | 2,048,415            | 2,045,454   | 2,048,415                      | 2,045,454            |  |  |
| Fully diluted earnings per  |                      |             |                                |                      |  |  |
| share (sen)   | 33.3                 | 26.9        | 64.5                           | 53.4                 |  |  |
| The Bank Net profit attributable to equity holders                    | 464,141              | 447,095     | 886,574                        | 931,126              |  |  |
| equity holders  | 404,141              | 447,033     | 880,374                        | 931,120              |  |  |
| Weighted average number of ordinary shares in issue (diluted) ('000): |                      |             |                                |                      |  |  |
| - during the period   | 2,045,600            | 2,045,454   | 2,045,600                      | 2,045,454            |  |  |
| - adjustment for ESS  | 2,815                | · · · · · - | 2,815                          | -                    |  |  |
|   | 2,048,415            | 2,045,454   | 2,048,415                      | 2,045,454            |  |  |
| Fully diluted comings nor   |                      |             |                                |                      |  |  |
| Fully diluted earnings per share (sen)                                | 22.7                 | 21.9        | 43.3                           | 45.5                 |  |  |

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### A33 Liquidity risk

Liquidity risk is defined as the current and prospective risk arising from the inability of the Group and the Bank to meet its contractual or regulatory obligations when they become due without incurring substantial losses. The liquidity risk is identified based on concentration, volatility of source of fund and funding maturity structure and it is measured primarily using Bank Negara Malaysia's New Liquidity Framework and depositor's concentration ratios. The Group and the Bank seek to project, monitor and manage its liquidity needs under normal as well as adverse circumstances.

The table below analyses the carrying amount of assets and liabilities (including non-financial instruments) as at 31 December 2017 based on the remaining contractual maturity:

|  | The Group 31 December 2017 |                                |                            |                            |                             |                          |                                   |                 |
|--|----------------------------|--------------------------------|----------------------------|----------------------------|-----------------------------|--------------------------|-----------------------------------|-----------------|
|  | Up to<br>1 week<br>RM'000  | 1 week to<br>1 month<br>RM'000 | 1 to 3<br>months<br>RM'000 | 3 to 6<br>months<br>RM'000 | 6 to 12<br>months<br>RM'000 | Over 1<br>year<br>RM'000 | No specific<br>maturity<br>RM'000 | Total<br>RM'000 |
| Assets                                       |                            |                                |                            |                            |                             |                          |                                   |                 |
| Cash and short-term funds                    | 7,208,668                  | 1,393,234                      | -                          | -                          | -                           | -                        | -                                 | 8,601,902       |
| Deposits and placements with banks and       |                            |                                |                            |                            |                             |                          |                                   |                 |
| other financial institutions                 | -                          | -                              | 2,658,563                  | 1,748,325                  | -                           | -                        | -                                 | 4,406,888       |
| Securities purchased under resale agreements | -                          | 589,664                        | 101,550                    | -                          | -                           | -                        | -                                 | 691,214         |
| Financial assets held-for-trading            | 401,310                    | 1,499,687                      | 2,857,300                  | 99,092                     | 3,121                       | 1,374,200                | -                                 | 6,234,710       |
| Financial investments available-for-sale     | 6,907,128                  | 20,380                         | 326,107                    | 248,525                    | 512,244                     | 23,697,923               | 607,066                           | 32,319,373      |
| Financial investments held-to-maturity       | 48                         | -                              | 156,914                    | 83,973                     | 355,545                     | 12,202,394               | -                                 | 12,798,874      |
| Loans, advances and financing                | 10,066,809                 | 6,425,004                      | 5,610,433                  | 2,162,433                  | 678,952                     | 99,437,262               | -                                 | 124,380,893     |
| Other assets                                 | 604,704                    | 4,555                          | 8,727                      | 11,894                     | 7,044                       | 1,442                    | 214,074                           | 852,440         |
| Derivative financial instruments             | 71,465                     | 78,470                         | 144,831                    | 45,439                     | 150,485                     | 307,899                  | -                                 | 798,589         |
| Statutory deposits with Central Banks        | -                          | -                              | =                          | =                          | -                           | -                        | 3,783,026                         | 3,783,026       |
| Investment in associated companies           | -                          | -                              | -                          | -                          | -                           | -                        | 3,672,250                         | 3,672,250       |
| Investment in joint venture                  | -                          | -                              | -                          | -                          | -                           | -                        | 171,928                           | 171,928         |
| Property and equipment                       | -                          | -                              | -                          | -                          | -                           | -                        | 1,429,210                         | 1,429,210       |
| Intangible assets                            | -                          | -                              | -                          | -                          | -                           | -                        | 178,749                           | 178,749         |
| Goodwill                                     | -                          | -                              | -                          | -                          | -                           | -                        | 1,831,312                         | 1,831,312       |
| Deferred tax assets                          | <u>-</u>                   | <u>-</u> _                     | <u>-</u>                   | <u>-</u>                   | <u>-</u>                    | <u>-</u>                 | 899                               | 899             |
| Total assets                                 | 25,260,132                 | 10,010,994                     | 11,864,425                 | 4,399,681                  | 1,707,391                   | 137,021,120              | 11,888,514                        | 202,152,257     |

### A33 Liquidity risk (continued)

The table below analyses the carrying amount of assets and liabilities (including non-financial instruments) as at 31 December 2017 based on the remaining contractual maturity: (continued)

|   | The Group 31 December 2017 |                                |                            |                            |                             |                          |                                   |                 |
|---|----------------------------|--------------------------------|----------------------------|----------------------------|-----------------------------|--------------------------|-----------------------------------|-----------------|
|   | Up to<br>1 week<br>RM'000  | 1 week to<br>1 month<br>RM'000 | 1 to 3<br>months<br>RM'000 | 3 to 6<br>months<br>RM'000 | 6 to 12<br>months<br>RM'000 | Over 1<br>year<br>RM'000 | No specific<br>maturity<br>RM'000 | Total<br>RM'000 |
| Liabilities   |                            |                                |                            |                            |                             |                          |                                   |                 |
| Deposits from customers                             | 52,868,875                 | 24,479,431                     | 31,729,265                 | 16,630,291                 | 23,299,366                  | 6,325,144                | -                                 | 155,332,372     |
| Deposits and placements of banks and other          |                            |                                |                            |                            |                             |                          |                                   |                 |
| financial institutions                              | 2,267,831                  | 1,939,740                      | 3,239,666                  | 109,707                    | 18,259                      | =                        | -                                 | 7,575,203       |
| Obligations on securities sold                      |                            |                                |                            |                            |                             |                          |                                   |                 |
| under repurchase agreements                         | 1,026,308                  | 1,988,422                      | 2,426,430                  | -                          | -                           | -                        | -                                 | 5,441,160       |
| Bills and acceptances payable                       | 5,321                      | 62,993                         | 29,856                     | 22,799                     | 4                           | -                        | 232,113                           | 353,086         |
| Other liabilities                                   | 4,346,576                  | -                              | -                          | -                          | 221,397                     | -                        | 83,687                            | 4,651,660       |
| Derivative financial instruments                    | 81,984                     | 171,010                        | 294,646                    | 397,928                    | 248,855                     | 461,343                  | -                                 | 1,655,766       |
| Recourse obligation on loans sold to Cagamas        | -                          | -                              | -                          | -                          | -                           | 202,971                  | -                                 | 202,971         |
| Tier 2 subordinated bonds                           | -                          | -                              | -                          | -                          | -                           | 2,402,564                | -                                 | 2,402,564       |
| Multi-currency Additional Tier 1 Capital Securities | -                          | -                              | -                          | -                          | -                           | 401,126                  | -                                 | 401,126         |
| Innovative Tier 1 capital securities                | -                          | -                              | -                          | -                          | -                           | 513,643                  | -                                 | 513,643         |
| Taxation  | -                          | -                              | -                          | -                          | -                           | -                        | 284,535                           | 284,535         |
| Deferred tax liabilities                            | -                          | -                              | -                          | -                          | -                           | -                        | 141,088                           | 141,088         |
| Total liabilities                                   | 60,596,895                 | 28,641,596                     | 37,719,863                 | 17,160,725                 | 23,787,881                  | 10,306,791               | 741,423                           | 178,955,174     |
|   |                            |                                |                            |                            |                             |                          |                                   |                 |
| Total equity  | -                          | -                              | -                          | -                          | -                           | -                        | 23,197,083                        | 23,197,083      |
| Total liabilities and equity                        | 60,596,895                 | 28,641,596                     | 37,719,863                 | 17,160,725                 | 23,787,881                  | 10,306,791               | 23,938,506                        | 202,152,257     |
| Net liquidity gap                                   | (35,336,763)               | (18,630,602)                   | (25,855,438)               | (12,761,044)               | (22,080,490)                | 126,714,329              | 11,147,091                        | 23,197,083      |

### A33 Liquidity risk (continued)

The table below analyses the carrying amount of assets and liabilities (including non-financial instruments) as at 30 June 2017 based on the remaining contractual maturity:

The Group 30 June 2017 1 to 3 3 to 6 No specific Up to 1 week to 6 to 12 Over 1 1 week 1 month months months months year maturity Total RM'000 RM'000 RM'000 RM'000 RM'000 RM'000 RM'000 RM'000 **Assets** Cash and short-term funds 10,686,387 136,923 10,823,310 Deposits and placements with banks and other financial institutions 200,380 626,363 826,743 Securities purchased under resale agreements 300,880 300,880 Financial assets held-for-trading 1,550,722 602,835 1,520,395 371,805 20,473 1,621,935 5,688,165 5,807,294 Financial investments available-for-sale 471,236 527,753 20,199,421 5,076 643,437 27,654,217 Financial investments held-to-maturity 48 1,073,692 384,880 141,407 11,460,577 \_ 13,060,604 Loans, advances and financing 10,504,859 5,954,327 6,664,066 2,292,636 616,847 97,958,206 123,990,941 Other assets 3,439 922 18,820 596,855 6,287 7,367 774,041 1,407,731 Derivative financial instruments 64,364 59,284 144,844 53,230 157,570 473,750 953,042 Statutory deposits with Central Banks 3,738,230 3,738,230 Investment in associated companies 3,466,891 3,466,891 Investment in joint venture 169,185 169,185 Property and equipment 1,423,097 1,423,097 Intangible assets 213,323 213,323 Goodwill 1,831,312 1,831,312 Deferred tax assets 4,851 4,851 131,732,709 17,428,224 195,552,522 **Total assets** 23,403,235 7,062,764 3,838,051 1,580,656 10,506,883

### A33 Liquidity risk (continued)

The table below analyses the carrying amount of assets and liabilities (including non-financial instruments) as at 30 June 2017 based on the remaining contractual maturity: (continued)

|  |                           |                                | The Gi                     | oup                        |                             |                          |                                   |                 |
|--|---------------------------|--------------------------------|----------------------------|----------------------------|-----------------------------|--------------------------|-----------------------------------|-----------------|
|  |                           |                                | 30 June                    | 2017                       |                             |                          |                                   |                 |
|  | Up to<br>1 week<br>RM'000 | 1 week to<br>1 month<br>RM'000 | 1 to 3<br>months<br>RM'000 | 3 to 6<br>months<br>RM'000 | 6 to 12<br>months<br>RM'000 | Over 1<br>year<br>RM'000 | No specific<br>maturity<br>RM'000 | Total<br>RM'000 |
| Liabilities                                  |                           |                                |                            |                            |                             |                          |                                   |                 |
| Deposits from customers                      | 55,497,392                | 27,513,960                     | 29,768,525                 | 20,789,567                 | 17,340,846                  | 4,322,915                | -                                 | 155,233,205     |
| Deposits and placements of banks and other   |                           |                                |                            |                            |                             |                          |                                   |                 |
| financial institutions                       | 1,835,226                 | 1,079,129                      | 1,554,589                  | 983,331                    | 34,417                      | -                        | -                                 | 5,486,692       |
| Obligations on securities sold               |                           |                                |                            |                            |                             |                          |                                   |                 |
| under repurchase agreements                  | 529,165                   | 28,251                         | 1,899,275                  | 372,926                    | -                           | -                        | -                                 | 2,829,617       |
| Bills and acceptances payable                | 270                       | 57,282                         | 47,464                     | 15,865                     | -                           | -                        | 243,794                           | 364,675         |
| Other liabilities                            | 3,808,473                 | -                              | -                          | -                          | 154,219                     | -                        | 89,975                            | 4,052,667       |
| Derivative financial instruments             | 28,698                    | 42,115                         | 78,590                     | 203,734                    | 274,995                     | 777,520                  | -                                 | 1,405,652       |
| Recourse obligation on loans sold to Cagamas | -                         | -                              | _                          | -                          | -                           | 202,926                  | -                                 | 202,926         |
| Tier 2 subordinated bonds                    | -                         | -                              | -                          | -                          | -                           | 2,402,145                | -                                 | 2,402,145       |
| Innovative Tier 1 capital securities         | -                         | -                              | _                          | -                          | -                           | 515,623                  | -                                 | 515,623         |
| Taxation                                     | -                         | -                              | -                          | -                          | -                           | -                        | 201,713                           | 201,713         |
| Deferred tax liabilities                     |                           | -                              | _                          | -                          | -                           | _                        | 172,194                           | 172,194         |
| Total liabilities                            | 61,699,224                | 28,720,737                     | 33,348,443                 | 22,365,423                 | 17,804,477                  | 8,221,129                | 707,676                           | 172,867,109     |
| Total equity                                 |                           | -                              | -                          | -                          | -                           | -                        | 22,685,413                        | 22,685,413      |
| Total liabilities and equity                 | 61,699,224                | 28,720,737                     | 33,348,443                 | 22,365,423                 | 17,804,477                  | 8,221,129                | 23,393,089                        | 195,552,522     |
| Net liquidity gap                            | (38,295,989)              | (21,657,973)                   | (22,841,560)               | (18,527,372)               | (16,223,821)                | 123,511,580              | 16,720,548                        | 22,685,413      |

### A33 Liquidity risk (continued)

The table below analyses the carrying amount of assets and liabilities (including non-financial instruments) as at 31 December 2017 based on the remaining contractual maturity:

The Bank **31 December 2017** 1 to 3 No specific Up to 1 week to 3 to 6 6 to 12 Over 1 1 week 1 month months months months year maturity Total RM'000 RM'000 RM'000 RM'000 RM'000 RM'000 RM'000 RM'000 **Assets** Cash and short-term funds 6,741,840 1,610,734 8,352,574 Deposits and placements with banks and other financial institutions 2,238,748 1,748,325 3,987,073 Securities purchased under resale agreements 589,664 101,550 691,214 Financial assets held-for-trading 101,467 1,000,834 1,951,734 99,092 3.121 1,282,897 4,439,145 Financial investments available-for-sale 326,107 481,675 20,978,778 6,907,128 218,346 607,066 29,519,100 Financial investments held-to-maturity 48 156,914 83,973 346,076 9,458,951 \_ 10,045,962 Loans, advances and financing 8.957.516 5,727,762 5.271.832 1,951,643 550,737 79,901,362 102,360,852 Other assets 8,630 1,124 639,282 4,507 11,759 6,928 106,336 778,566 Derivative financial instruments 70,789 77,798 138,257 42,061 150,485 327,645 807,035 Amount due from subsidiaries 89,035 89,035 Statutory deposits with Central Banks 3,007,895 3,007,895 Subsidiary companies 2,140,913 2,140,913 Investment in associated companies 946,525 946,525 Investment in joint venture 76,711 76,711 Property and equipment 784,234 784,234 Intangible assets 161,322 161,322 Goodwill 1,771,547 1,771,547 \_ Total assets 23,418,070 9,011,299 10,193,772 4,155,199 1,539,022 111,950,757 9,691,584 169,959,703

### A33 Liquidity risk (continued)

The table below analyses the carrying amount of assets and liabilities (including non-financial instruments) as at 31 December 2017 based on the remaining contractual maturity: (continued)

|   | The Bank<br>31 December 2017 |                                |                            |                            |                             |                          |                                   |                 |
|---|------------------------------|--------------------------------|----------------------------|----------------------------|-----------------------------|--------------------------|-----------------------------------|-----------------|
|   | Up to<br>1 week<br>RM'000    | 1 week to<br>1 month<br>RM'000 | 1 to 3<br>months<br>RM'000 | 3 to 6<br>months<br>RM'000 | 6 to 12<br>months<br>RM'000 | Over 1<br>year<br>RM'000 | No specific<br>maturity<br>RM'000 | Total<br>RM'000 |
| Liabilities   |                              |                                |                            |                            |                             |                          |                                   |                 |
| Deposits from customers                             | 44,899,732                   | 21,202,359                     | 25,626,743                 | 13,596,696                 | 19,184,750                  | 5,021,244                | -                                 | 129,531,524     |
| Deposits and placements of banks and other          |                              |                                |                            |                            |                             |                          |                                   |                 |
| financial institutions                              | 2,259,622                    | 1,634,918                      | 3,232,755                  | 47,109                     | 18,259                      | -                        | -                                 | 7,192,663       |
| Obligations on securities sold                      |                              |                                |                            |                            |                             |                          |                                   |                 |
| under repurchase agreements                         | 1,026,308                    | 1,942,215                      | 2,426,430                  | -                          | -                           | -                        | -                                 | 5,394,953       |
| Bills and acceptances payable                       | 5,309                        | 62,771                         | 28,481                     | 19,768                     | 4                           | -                        | 207,997                           | 324,330         |
| Other liabilities                                   | 3,486,146                    | -                              | -                          | -                          | 219,224                     | -                        | 47,839                            | 3,753,209       |
| Derivative financial instruments                    | 81,485                       | 171,009                        | 286,322                    | 396,145                    | 248,855                     | 435,807                  | -                                 | 1,619,623       |
| Recourse obligation on loans sold to Cagamas        | -                            | -                              | -                          | -                          | -                           | 202,971                  | -                                 | 202,971         |
| Tier 2 subordinated bonds                           | -                            | -                              | -                          | -                          | -                           | 2,001,912                | -                                 | 2,001,912       |
| Multi-currency Additional Tier 1 Capital Securities | -                            | _                              | -                          | -                          | -                           | 401,126                  | -                                 | 401,126         |
| Innovative Tier 1 capital securities                | -                            | -                              | -                          | -                          | -                           | 513,643                  | -                                 | 513,643         |
| Taxation  | -                            | -                              | -                          | -                          | -                           | -                        | 240,193                           | 240,193         |
| Deferred tax liabilities                            | -                            | -                              | -                          | -                          | -                           | -                        | 141,478                           | 141,478         |
| Total liabilities                                   | 51,758,602                   | 25,013,272                     | 31,600,731                 | 14,059,718                 | 19,671,092                  | 8,576,703                | 637,507                           | 151,317,625     |
| Total equity  | -                            | -                              | -                          | -                          | -                           | -                        | 18,642,078                        | 18,642,078      |
| Total liabilities and equity                        | 51,758,602                   | 25,013,272                     | 31,600,731                 | 14,059,718                 | 19,671,092                  | 8,576,703                | 19,279,585                        | 169,959,703     |
| Net liquidity gap                                   | (28,340,532)                 | (16,001,973)                   | (21,406,959)               | (9,904,519)                | (18,132,070)                | 103,374,054              | 9,054,077                         | 18,642,078      |

1,771,547

15,048,318

\_

107,794,499

1,385,449

1,771,547

164,816,685

# (97141-X)

(Incorporated in Malaysia)

### A33 Liquidity risk (continued)

Goodwill

The table below analyses the carrying amount of assets and liabilities (including non-financial instruments) as at 30 June 2017 based on the remaining contractual maturity:

The Bank 30 June 2017 1 to 3 3 to 6 No specific Up to 1 week to 6 to 12 Over 1 1 week 1 month months months months year maturity Total RM'000 RM'000 RM'000 RM'000 RM'000 RM'000 RM'000 RM'000 **Assets** Cash and short-term funds 9,699,564 499,630 10,199,194 Deposits and placements with banks and other financial institutions 100,014 293,650 393,664 Securities purchased under resale agreements 300,880 300,880 Financial assets held-for-trading 1,900,702 503,014 1,351,669 371,805 20,473 1,257,647 5,405,310 Financial investments available-for-sale 5,076 456,086 381,760 17,648,277 587,787 5,807,294 24,886,280 Financial investments held-to-maturity 48 952,371 384,880 141,407 8,930,087 \_ 10,408,793 Loans, advances and financing 9,246,875 5,291,056 5,971,562 2,081,208 477,702 79,470,147 102,538,550 Other assets 3,320 916 461,469 6,087 7,091 16,524 813,932 1,309,339 Derivative financial instruments 63,817 57,557 144,131 53,097 157,164 471,817 947,583 Amount due from subsidiaries 13,484 13,484 Statutory deposits with Central Banks 2,986,547 2,986,547 Subsidiary companies 1,662,409 1,662,409 Investment in associated companies 946,525 946,525 Investment in joint venture 76,711 76,711 Property and equipment 774,999 774,999 Intangible assets 194,870 194,870

9,175,556

3,379,855

6,660,533

21,372,475

### A33 Liquidity risk (continued)

The table below analyses the carrying amount of assets and liabilities (including non-financial instruments) as at 30 June 2017 based on the remaining contractual maturity: (continued)

|  | The Bank<br>30 June 2017  |                                |                            |                            |                             |                          |                                   |                 |
|--|---------------------------|--------------------------------|----------------------------|----------------------------|-----------------------------|--------------------------|-----------------------------------|-----------------|
|  | Up to<br>1 week<br>RM'000 | 1 week to<br>1 month<br>RM'000 | 1 to 3<br>months<br>RM'000 | 3 to 6<br>months<br>RM'000 | 6 to 12<br>months<br>RM'000 | Over 1<br>year<br>RM'000 | No specific<br>maturity<br>RM'000 | Total<br>RM'000 |
| Liabilities                                  |                           |                                |                            |                            |                             |                          |                                   |                 |
| Deposits from customers                      | 46,569,608                | 23,413,305                     | 24,500,847                 | 18,022,027                 | 13,934,823                  | 3,418,793                | -                                 | 129,859,403     |
| Deposits and placements of banks and other   |                           |                                |                            |                            |                             |                          |                                   |                 |
| financial institutions                       | 1,952,922                 | 988,552                        | 1,500,854                  | 983,331                    | 34,417                      | -                        | -                                 | 5,460,076       |
| Obligations on securities sold               |                           |                                |                            |                            |                             |                          |                                   |                 |
| under repurchase agreements                  | 529,165                   | -                              | 1,899,275                  | 372,926                    | -                           | -                        | -                                 | 2,801,366       |
| Bills and acceptances payable                | 246                       | 57,095                         | 46,223                     | 14,870                     | -                           | -                        | 230,407                           | 348,841         |
| Other liabilities                            | 3,188,877                 | -                              | -                          | -                          | 149,639                     | -                        | 137,173                           | 3,475,689       |
| Derivative financial instruments             | 28,696                    | 40,399                         | 78,505                     | 203,726                    | 274,507                     | 737,821                  | -                                 | 1,363,654       |
| Recourse obligation on loans sold to Cagamas | -                         | -                              | -                          | -                          | -                           | 202,926                  | -                                 | 202,926         |
| Tier 2 subordinated bonds                    | -                         | -                              | -                          | -                          | -                           | 2,001,642                | -                                 | 2,001,642       |
| Innovative Tier 1 capital securities         | -                         | -                              | -                          | -                          | -                           | 515,623                  | -                                 | 515,623         |
| Taxation                                     | -                         | -                              | -                          | -                          | -                           | -                        | 173,953                           | 173,953         |
| Deferred tax liabilities                     | -                         | -                              | -                          | -                          | -                           | -                        | 171,131                           | 171,131         |
| Total liabilities                            | 52,269,514                | 24,499,351                     | 28,025,704                 | 19,596,880                 | 14,393,386                  | 6,876,805                | 712,664                           | 146,374,304     |
|  |                           |                                |                            |                            |                             |                          |                                   | _               |
| Total equity                                 | -                         | -                              | -                          | -                          | -                           | -                        | 18,442,381                        | 18,442,381      |
| Total liabilities and equity                 | 52,269,514                | 24,499,351                     | 28,025,704                 | 19,596,880                 | 14,393,386                  | 6,876,805                | 19,155,045                        | 164,816,685     |
|  |                           |                                |                            |                            |                             |                          |                                   |                 |
| Net liquidity gap                            | (30,897,039)              | (17,838,818)                   | (18,850,148)               | (16,217,025)               | (13,007,937)                | 100,917,694              | 14,335,654                        | 18,442,381      |